



L'Industria incontra Giovani Ingegneri: Sfide ed Opportunità per Giovani Ingegneri e Aziende



*Gli interessati ai
Colloqui sono invitati a
Inviare il proprio Curriculum
a
1year1day@simulationteam.com*

INVITO A TUTTI GLI STUDENTI DI INGEGNERIA

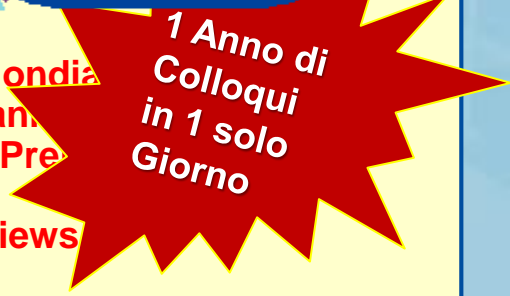
www.itim.unige.it/mipet



Meeting Program
4 dicembre, 2018 - 9:45 am - 15:45 pm
Aula Magna, B1, via Opera Pia 15a, 16145 Genova

- 9:45 **Benvenuto Prof. Agostino G. Bruzzone**
- 10:00 **Eccellenza e Competitività Oggi**
- 10:30 **Responsabili di Aziende Leader a Livello Mondiale**
- Sfide e le Opportunità per Aziende e Giovani**
- 12:00 **Incontro diretto con le Aziende e Colloqui Pre**
- 12:00 **Break**
- 13:00 **Meeting with Companies & Campus Interviews**
- 17:45 **Chiusura**

**Industries
meet Young
Engineers**



Aziende che prevedono di venire alla corrente edizione:

Industrial Plant Business Sector meets with Young Engineers: Challenges and Opportunities for Young Engineers & Companies



**People interested in
Campus Interviews are
invited to Send CV to
1year1day@simulationteam.com**

**ALL
ENGINEERING
STUDENTS
ARE INVITED**

www.itim.unige.it/mipet



Meeting Program
December 4, 2018 9:45 am - 5:45 pm
Aula Magna, B1, via Opera Pia 15a, 16145 Genova

- 9:45 **Welcome Prof. Agostino G. Bruzzone**
- 10:00 **International Opportunities Today**
- 10:30 **Managers from International Major Companies
Student/Company Opportunities & Challenges**
- 12:00 **Meeting with Companies & Campus Interview**
- 12:30 **Break**
- 13:00 **Meeting with Companies & Campus Interviews**
- 17:45 **Closure**

**Industries
meet Young
Engineers**



Companies attending to current Edition:

**Free Access, No Registration Fee, for further information
please contact 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/1y1d/dec2018/index.html**



L'Industria incontra Giovani Ingegneri: Sfide ed Opportunità per Giovani Ingegneri e Aziende

Aziende che prevedono di venire alla corrente edizione:



Join MIPET
Master IPET
Gli interessi
MIPET Join
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INVITO A TUTTI GLI STUDENTI DI INGEGNERIA

Invitation extended to Computer Science Students

www.itim.unige.it/mipet

Meeting Program

4 dicembre, 2018 – 9:45 am - 17:45 pm
Aula Magna, B1, via Opera Pia 15a, 16145 Genova, Italy

www.itim.unige.it/mipet/1year1day

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1 Anno di
Colloqui
in 1 solo
Giorno



Accesso gratuito e libero, per ulteriori informazioni,
prego contattare 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/1y1d/dec2018/index.html

Industrial Plant Business Sector meets with Young Engineers: Challenges and Opportunities for Young Engineers & Companies



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1year1day@simulationteam.com

University of Genova

ALL ENGINEERING STUDENTS ARE INVITED

Companies attending to current Edition:

accenture **ABB**
High performance. Delivered.

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DANIELI **KELLY**
CENTRO COMBUSTION

everis

FAST **SIM** **VERNAZZA**

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RIINA **ATA**

Enginium **WALTER**

NeMeA Sistemi

SEASTEMA **KPMG**

Ansaldo STS **spinbox**
A Hitachi Group Company DIGITAL SOUL

BEDESCHI **SiglaTech**
Business Energy

GRUPPO FOS **intecs** **B³**
soluzioni ad alta tecnologia the Brainware company

SIEMENS **Infineum**



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www.itim.unige.it/mipet/1year1day



MIPET Master IPET

Polytechnic School Università degli Studi di Genova

DIME

ANIMP

CONFINDUSTRIA GENOVA

Ordine degli Ingegneri della Provincia di Genova

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www.itim.unige.it/cs/plants/1y1d/dec2018/index.html

Industry & Business meets Young Talents: Challenges and Opportunities for Companies and Young Engineers



Companies attending to current Edition:



Prof. Agostino G. Bruzzone

Welcome



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please contact 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/1y1d/dec2018/index.html

Genoa University, Polytechnic School & Engineering Faculty

The University of Genoa is one of the oldest in Italy and in the World (founded in 1471 AD), it is located in middle of Italian Riviera.

The students are about 40,000 (about 8,000 new entries), and the Engineering Departments involve around 7,500 students distributed among Genoa Locations and two External Sites: Savona Campus and La Spezia Area

Recently the Polytechnic School was established combining Engineering Faculty and Architecture in order to reinforce the vocation of Genoa University to be an International Leader in Innovative Technologies in a wide spectrum of applications

For further Information about the Engineering & University of Genoa:



www.itim.unige.it

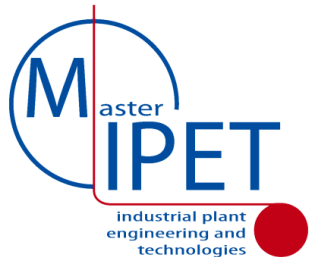
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www.unige.it



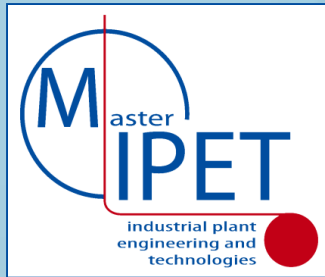


Ordine degli Ingegneri della Provincia di Genova





CONFINDUSTRIA Genova



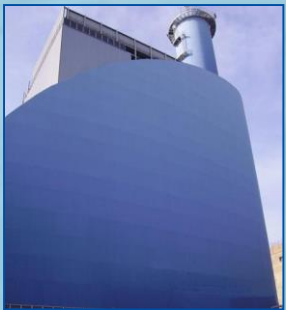
**CONFINDUSTRIA
Genova
supports
International
Master MIPET
since its begin
and promotes
these initiatives
among Industrial
Community**

Crocco, Confindustria



Intellectual Capital for Future of Engineering

Jack Welch (GE CEO 1981-2001 from \$14 billions market value to over \$410 billions): Globalization has changed us into a company that searches the world, not just to sell or to source, but to find Intellectual Capital: the World's Best Talents and Greatest Ideas



Scientists investigate that which already is; Engineers create that which has never been
Albert Einstein, Physics Nobel Price 1921

Changes around the World

- How it is Changing the Industry & World?
- How Simulation enables to face Risks & Dangers?
- Way Ahead, Challenges and Opportunities



Game

← **2018!** →

Vs.



Reality

Changes around the World



- How it is Changing the Industry & World?
- How Simulation enables to face Risks & Dangers?
- Way Ahead, Challenges and Opportunities
- **An Harsly Evolving World with Big Differences**



← 2018! →

Vs.



Opportunities

Threats



Some Open Questions?



- How it is Changing the Industry & World?
- How Simulation enables to face Risks & Dangers?
- Way Ahead, Challenges and Opportunities
- **An Harsly Evolving World with Big Differences**

World GDP ($\mu \sim 3\%$)

USA	19.3 TUSD	+3.0%	↑
Europe	17.3 TUSD	+1.9%	↓
China	12.2 TUSD	+6.5%	↓
India	2.6 TUSD	+7.1%	↓
Italy	1.9 TUSD	+0.7%	↓
Mexico	1.1 TUSD	+2.5%	↓

2018!

Vs.

GDP Dynamics

Lybia	0.05TUSD	+55%	↑
		+110% / -62.1	in 10 years
MyanMar	0.07TUSD	+5.9%	↓
		+8.4% / +5.9	in 10 years
Russia	1.3TUSD	+0.9%	
		+11% / -12	in 10 years

Opportunities

Tianjin Explosion, August 2015, 800 tons Ammonium Nitrate, 173 casualties, 2km range, 9bUSD Ins.Damage

Threats

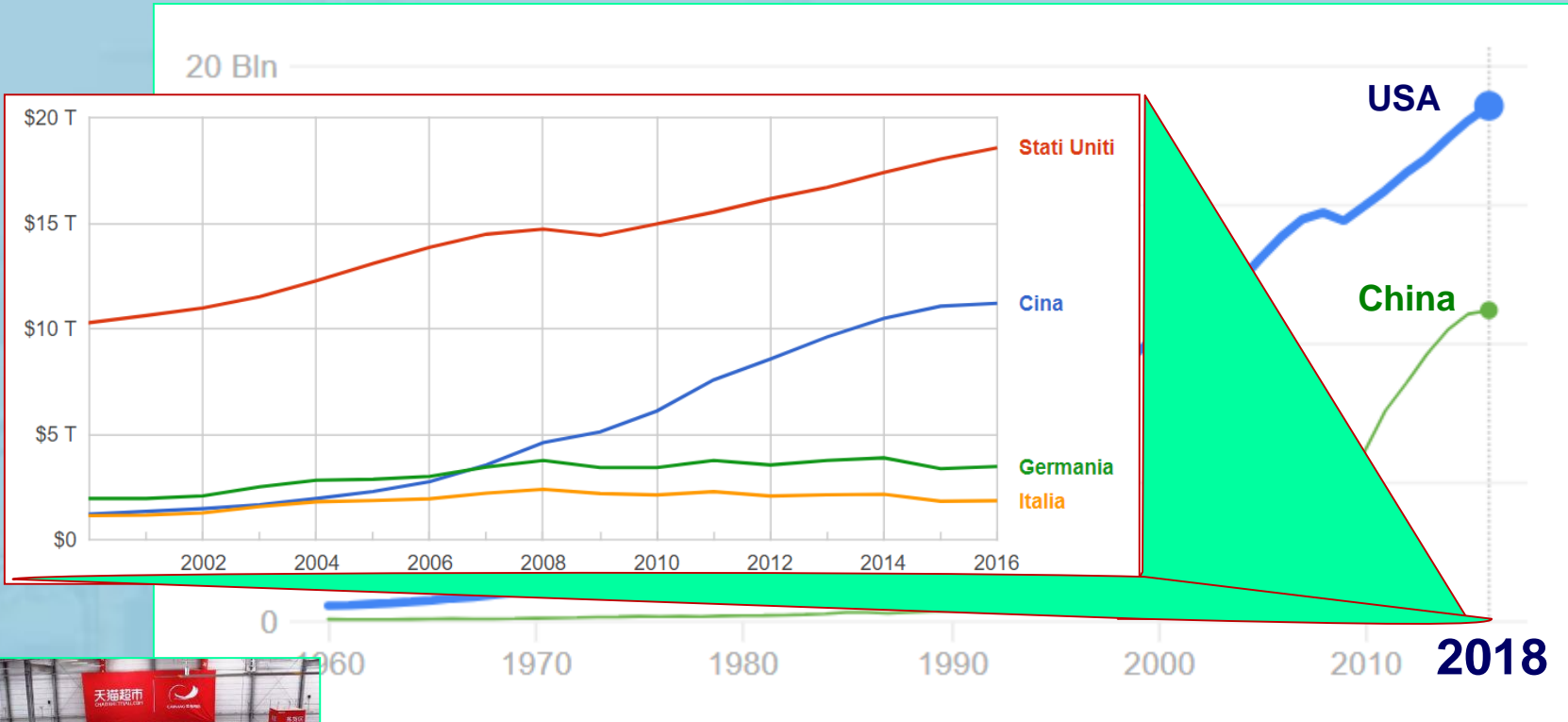


Crisis...

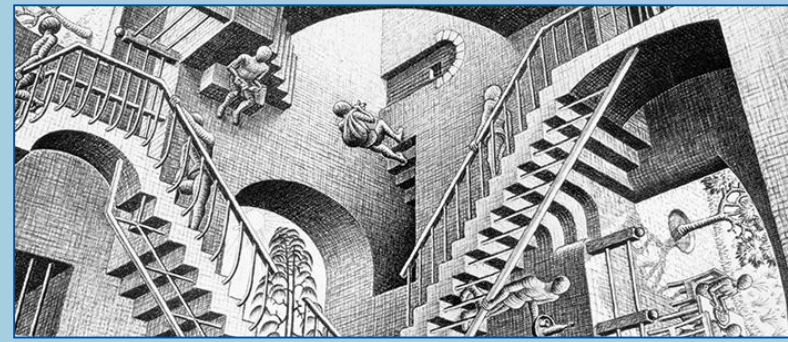
Ops... sorry it was Capsized!

2016 USA GDP 18'570 GUSD

China GDP 11'200 GUSD



Today: Living in a Paradox



In 2018:

Uber, the world's Largest Taxi Company,...



owns no Vehicles



U B E R

creates no content

Facebook, the most popular media owner,...



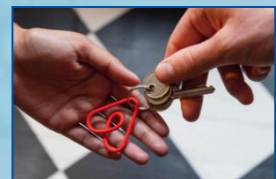
has no inventory

Alibaba, the most valuable retailer,...

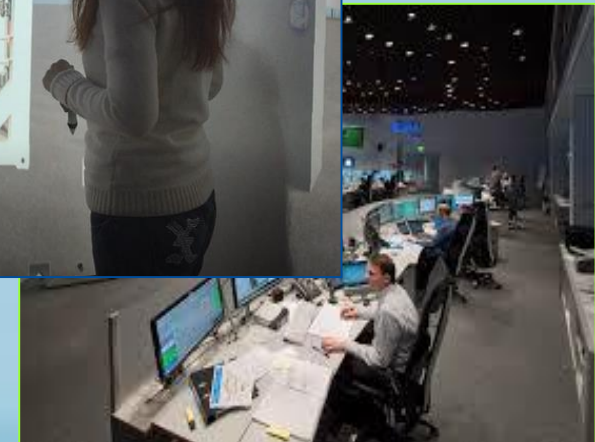
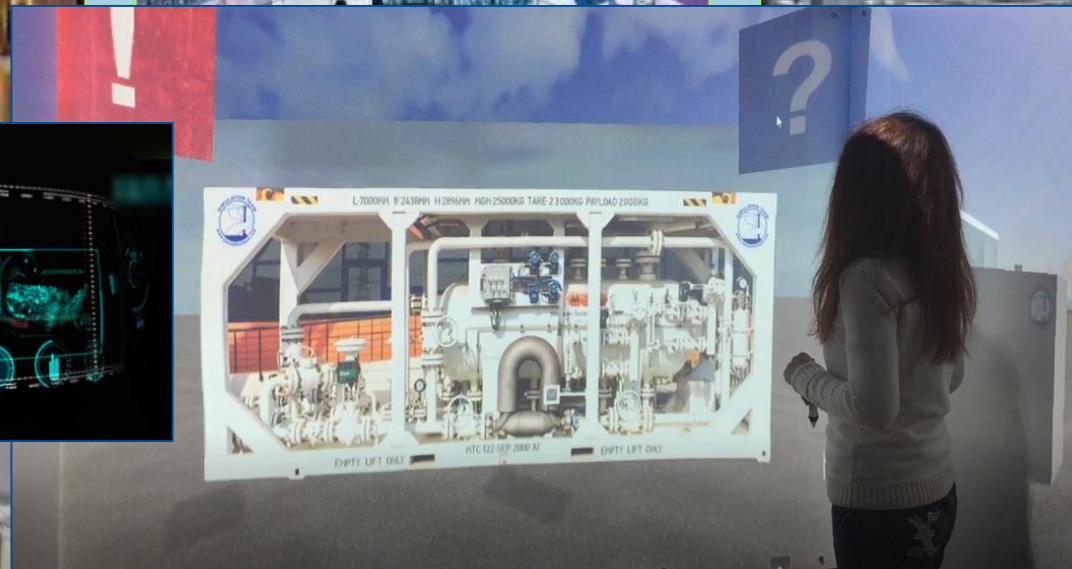


owns no real estate

Airbnb, the largest accomodation provider,...



Looking Really for You? Yes!



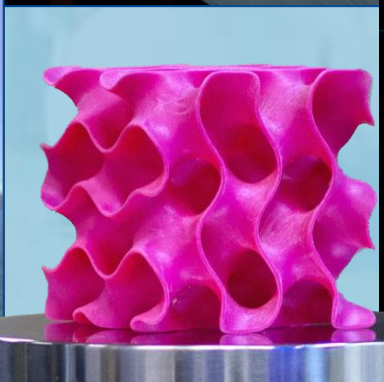
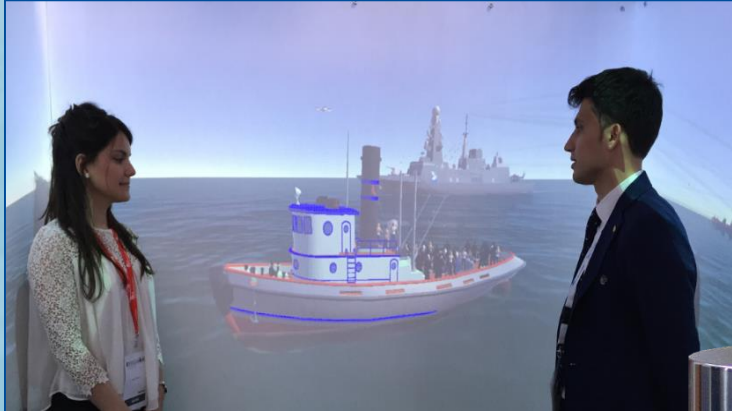
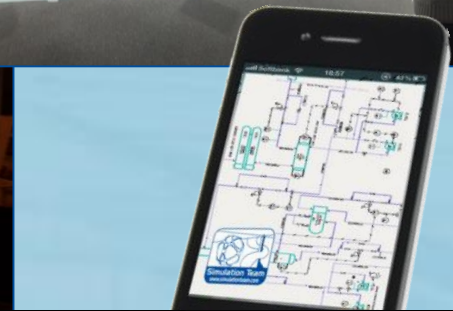
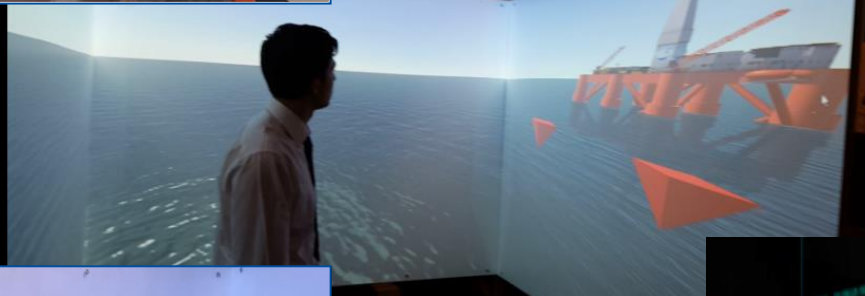
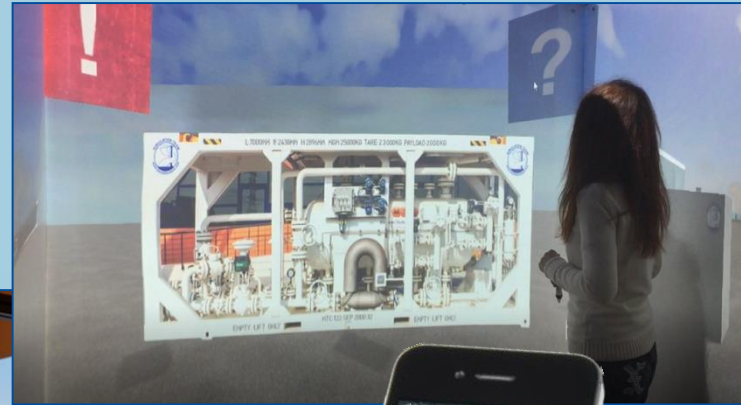
... but you should be... smart... flexible... well prepared... motivated... hard worker... professional... reliable... etc.

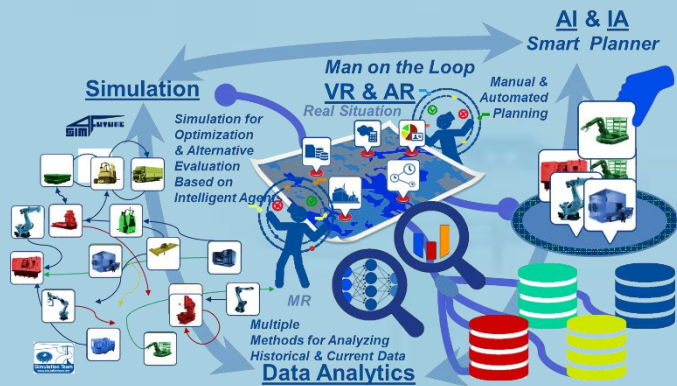
Human Capital is becoming Even more Important

Engineering is providing an unique opportunity to improve the Capabilities and Understanding of high qualified people: Scientists, Researchers, Technicians and Engineers



Enabling Technologies





STRATEGIC ENGINEERING



Strategic Engineering is a pretty new approach, emerging in Excellence Centers around the World, where New Technologies and Methods face Challenges & Uncertainty in Complex Systems

Strategic Engineering is the process of designing and analyzing New Solutions in order to achieve Strategic Results against *risks, uncertainty, competitors, threats and within critical environments*

Strategic Engineering is crucial to develop Modern Solutions for *Defense, Homeland Security, Government* as well as for *Industries, Companies, International Agencies & Public Authorities*

STRATEGOS

Master Science in Engineering

A new Educational Degree in
Engineering Technologies for Strategy in Defense,
Industry, Government & Homeland Security in Companies



- **STRATEGOS** is the new International MSc (Master Science) in Strategic Engineering (Laurea Magistrale in Italia, 2 anni)
- **STRATEGOS** promotes Quantitative Modeling to Support Decisions by developing a new generation of Engineers able to deal with Strategic Thinking & Decision Makers
- **STRATEGOS** prepares Engineers for Decision Making providing strong foundation in Modeling, Simulation, Scenario Analysis as well as in Enabling Technologies

www.itim.unige.it/strategos



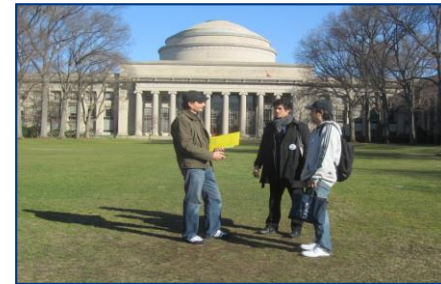
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Impiantistica e Ingegneria a Genova

In Genoa University several groups are active in Industrial Plant Engineering; for instance the Simulation Team MITIM DIME resulted as evolution of the Institute of Technology and Industrial Plant Engineering & Management (ITIM) that was focused on these issues since '60; DIST, DICHEP, DINAEL and other Engineering Departments are also active on these subjects. The Genoa University is involved in several R&D activities on Plant and Process Engineering and also in Undergraduate, Postgraduate and Continuous Education on this area. Simulation Team MITIM DIME for instance co-operates actively with major Excellence Centers World-Wide.



Simulation Team

DIME

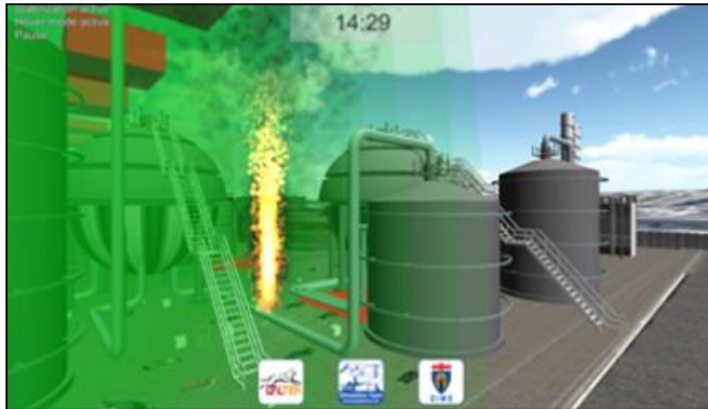


The Simulation Team - MITIM DIME of *Genoa University* carries out many industrial projects in cooperation with the large corporations and Small and Medium sized Enterprises; some example of recent industrial simulation project are following:

	ENI Group	Fleet Management Planning & Scheduling Chemical Plant Logistics Optimization				PETROBRAS
	Ansaldo	Plant Service Management and Optimization				
	LAMCE Petrobras	Oil Platform Simulation and Augmented Reality				
	EDA	Decision Support for Country Reconstruction Activity Planning				
	Cetena	Simulation for Life Cycle Assessment		versalis		
	Fincantieri	of New Vessels	ANSALDO	AEgis TECHNOLOGIES		
	Members of MISS are appointed in several positions in simulation community such as:					
	<ul style="list-style-type: none"> ● General Director M&S Net (34 M&S Centers Worldwide) ● President Simulation Team (20 Centers Worldwide) ● Associate Vice President of SCS and Chairman of Technical Chapter ● Member of NATO SAS, MSG, and NIAG 					

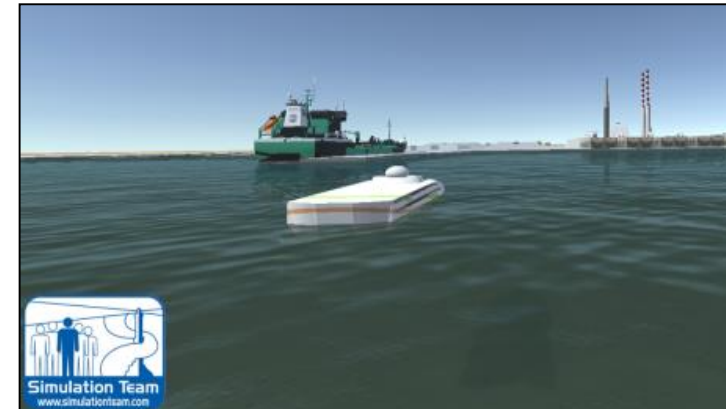
Examples of Projects

Industrial Indoor and Outdoor
Use of Robotic Systems for Inspection and Safety
Chemical
and Nuclear
Plants. Iron &
Steel Facilities
with UAV and
UGV collaborating

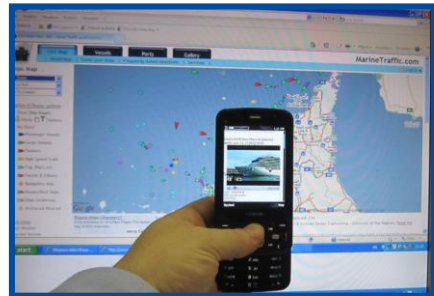


IDRASS

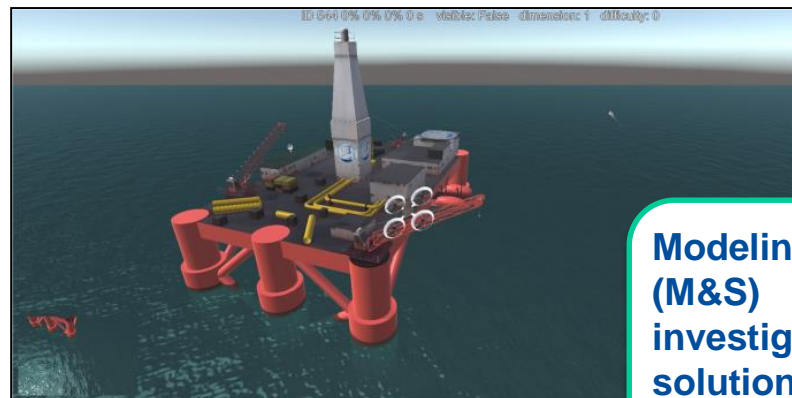
Critical Industrial Infrastructure Control and Monitoring
With cooperating UAV, UGV, UAS and AUV



T-REX



UAV Unmanned Aerial Vehicle
UGV Unmanned Ground Vehicle
UAS Unmanned Surface Vehicle
AUV Autonomous Underwater Vehicle

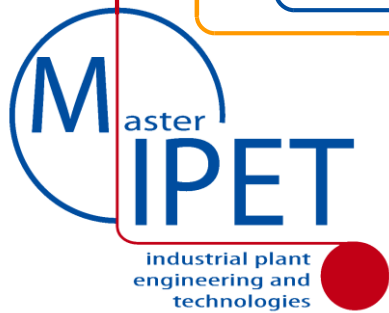


SO2UCI

Modeling and Simulation (M&S) allows to investigate innovative solutions in Industrial Plants

Modeling, Simulation, AR & VR... in Industrial Plants





MIPET

10th Edition
2019



DIME



CONFINDUSTRIA
GENOVA



Ordine Ingegneri Genova



ASSOCIAZIONE NAZIONALE DI
IMPIANTISTICA INDUSTRIALE



Mastering Industrial Plant Engineering and Technologies is an initiative promoted by a joint Team of Academic Institutions, Industries and Associations. MIPET includes an International Master focused on these Issues. The MIPET Excellence is based on the strong cooperation among Academic and Technical Experts coming from Prestigious Universities and Leading Companies operating in this area with special attention to Energy, Iron & Steel, EPC, Large Industrial Plants and Process Industries, Oil & Gas



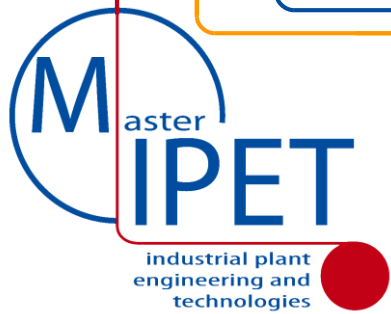
Prof. A.G. Bruzzone
MIPET Director

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Academia, Institutions & Industries

MIPET ORGANIZERS & SUPPORTING INSTITUTIONS



SUPPORTING COMPANIES



PARTNER UNIVERSITIES & INSTITUTIONS



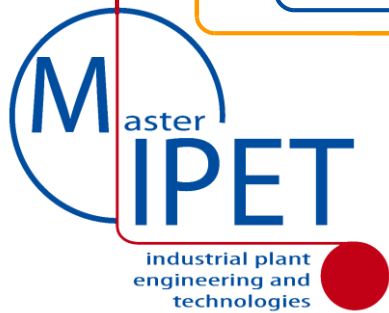
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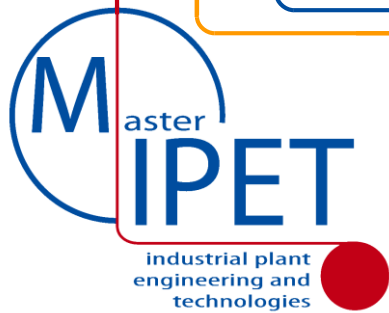


WHAT IS MIPET

MIPET is the **International Master in Industrial Plant Engineering of Genoa University** (il *Master Internazionale in Impiantistica e Tecnologie, Scuola Politecnica, Ingegneria, Università di Genova*).

MIPET is the *1st and most consolidated* International Master Program of Genoa University, **fully sponsored privately by Major Multinational Companies**, investing on young Engineers and looking for talents. **10 Successful Editions in 10 years** confirm the strong Industrial Interest in **MIPET**





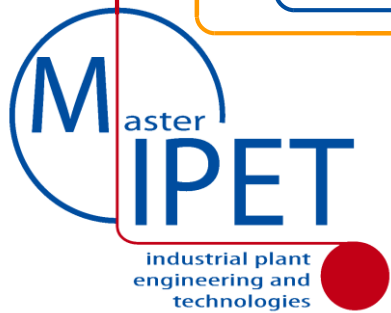
4 MONTHS TO WORK

MIPET 10th Edition starts end of **April 2019*** and puts you at **Work** in **only 4 months**. After Labs & Lectures, you will conduct your **Internship in a Leading Industry** for 3 additional months, just to present your **Project Work** and being ready to evaluate final Job Proposals by Companies. MIPET Industries participate in Selection Process, they invest time & money in **MIPET**, so it's not surprising that our **Placement Rate overpasses largely 80%**.



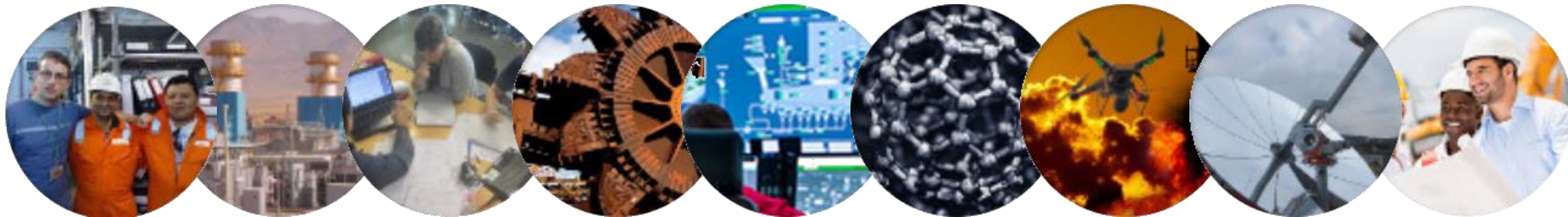
* MIPET guarantees possibility to participate to Engineers graduating in April, Academic Year last session
First Week is focused on English Lectures and there is a Summer Break in August





LEADING ENGINEERING ... AND MORE!

MIPET Program is developed by Industrial Top Experts & Academic Scientists sharing 50% teaching on Practice & Theory of **Technical Advances of Industrial Plants and Technologies**. In addition, **Soft Skills Courses** (e.g. Project Management, People Management, HR Orientation*, Spanish for Latin American Markets) and **Seminars**, by Managers, Engineers and Scientists of 5 Continents, prepare you to **Work all around the Globe**.



Prof. A.G. Bruzzone
MIPET Director

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* HR Human Resources

MIPET: LEARNING BY WORKING WITH EXPERTS

You will work in **International Teams**, talking English all the time, while our Technical English Lectures will further improve you on it. The **4 Months** of **Full Immersion in Labs Activities, Computer Simulations, RPGs***, **Plant Visits, Exercises & Lectures**, will make you ready to start a **Real Project Work in a Major Company** in the Fall, usually paid by Hosting Company.



* RPG Role Play Game

GOOD OPPORTUNITIES FOR JOB & YOUR CAREER

MIPET Outstanding Candidates get free registration, while large majority (usually 90%) receives **Grants** and have to pay only 1'500 Euro; by the way, MIPET Sponsors are expected to refund even this amount to students that they hire at the end.

The MIPET Internships are usually paid by Industries.

This year, the Companies are offering **Great Job Opportunities** to **Italian Engineers** attending MIPET and willing to work, based in their Genoa Offices or in Italy.



Master IPET

industrial plant
engineering and
technologies



Le Aziende Multinazionali del MIPET cercano giovani Ingegneri Genovesi, oltre a quelli stranieri già numerosi e validi: questo perché sono note le capacità dei nostri Ragazzi e vale la pena di dargli una possibilità di restare sul nostro territorio

Join
MIPET



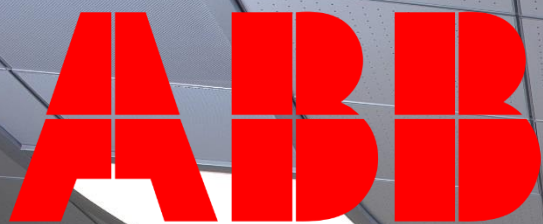
**Cerchiamo Giovani
Ingegneri Genovesi**

www.itim.unige.it/mipet/join

International Master Program in
Industrial Plant Engineering & Technologies

Companies interested in Human Capital & Complex System Engineering





Leader in Energy and Automation



MIPET: ABB Power System Division

*Paolo Scalera, Engineering & Commissioning Manager IAPG, ABB
Cristina Rangone Talent Partner Randstad per ABB, Alice Vicini, HR ABB*







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Paul Wurth


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Ansaldo STS

A Hitachi Group Company





cutting through complexity™

KPMG Advisory: per vincere la sfida della complessità



Stefania Azzola, Manager, KPMG

Nello Giuntoli, IT Manager



Since more than 60 years, the best tradition of works in the field of glass industry

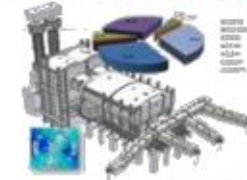
A World Wide Excellence with Headquarters for Engineering & R&D in Genoa



Hydragroup



For glass market, Stara Glass coordinates the specific activities carried out by other Hydragroup companies

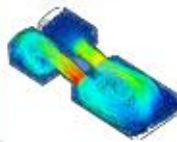


UNI EN ISO 9001:2008



SISTEMA DI GESTIONE QUALITÀ CERTIFICATO

CERTIQUALITY È MEMBRO DELLA FEDERAZIONE CISO





Performance you can rely on.



Luca Gaggero, Sales Director & Alessandro D'Andrea, Technical Manager, Infineum













FISIA
salini  **ITALIMPIANTI**
impregilo group

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Management of Advanced Solutions and Technologies



www.mastsrl.eu

Proud Member of Simulation Team

Leader in Modeling & Simulation: The First Italian Company Active as Contractor for M&S with European Defense Agency



VR, AR, M&S, AI/IA, Big Data for Industries & Business Processes



www.sim4future.com



Proud Member of



Organization Chart

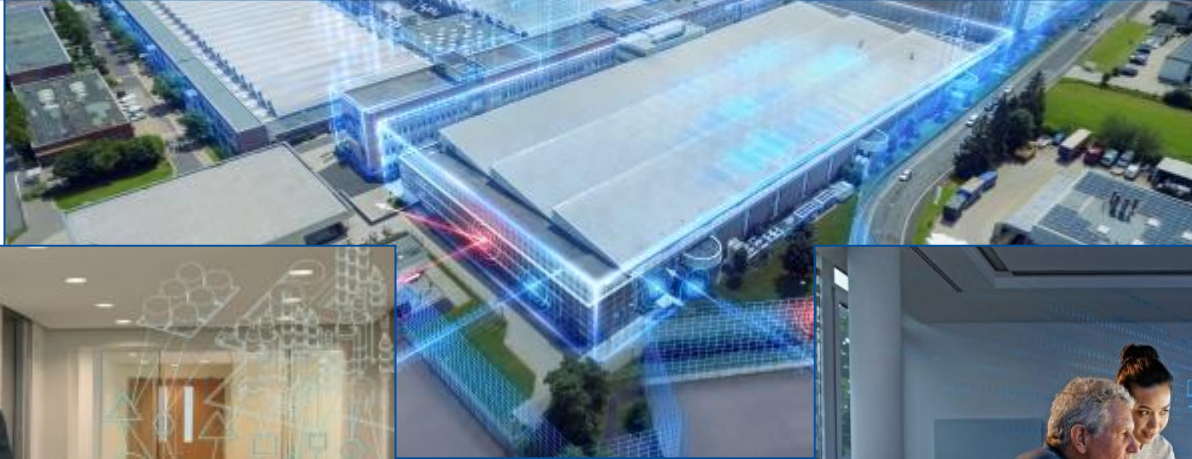
Gruppo FOS controlla al 100% diverse aziende con capacità tecnologiche verticali che operano in modo integrato e che si caratterizzano per la presenza in primari Centri di Ricerca internazionali ed importanti distretti tecnologici.





**MORE THAN 50% EMPLOYEES
WITH MASTER DEGREE**

SIEMENS



Business Unit Enterprise

Software Selection
Supporto alla Digital Transformation
Consulenza Specialistica su sistemi ERP
Sviluppo Software
Formazione Finanziata
Application Maintenance

Business Unit PMI

Formazione IT
Servizio "Cio as a Service"
Sviluppo applicazioni ad hoc
Servizio di "Digital Coaching"
Software Selection
Sviluppo progetti IT

Business Unit Channel & Alliances

Recruitment di partner
Sviluppo Partner Plan
Attività di Lead Generation
Business Development
Sviluppo di Sales Plan e metodologie di vendita
Formazione partner



SiglaTech
Business Energy

SUPPORTIAMO LE AZIENDE A FARE LEVA SULLE TECNOLOGIE PER COMPETERE



Winners Awards 2015
Cranes telescopic lifting capacity > 120 t

KELLY













Kelly Services Italia

Kelly: your job, your future





Le nostre aree d'azione

 <p>AIR & SEA FREIGHT</p>	 <p>ROAD & RAIL TRANSPORT</p>	 <p>SPECIAL TRANSPORT</p>	 <p>AFTERMARKET SERVICES</p>	 <p>BOX AND PACKAGING</p>
 <p>PRODUCTION LOGISTICS</p>	 <p>LOGISTICS PLATFORM</p>	 <p>AIR CARGO LOGISTICS</p>	 <p>DOCUMENT MANAGEMENT</p>	 <p>CONSULTING FOR LOGISTICS</p>



BCUBE in numeri

600,0 MLN
FATTURATO

2,0 MLN
ITEMS GESTITI

2,1 MLN
M3 IMBALLATI

4,6 MLN
TONNELLATE SPEDITE

21.000
ORE DI FORMAZIONE

114,4 MLN
KM PERCORSI



Si chiama Spindox Labs il nostro polo per l'innovazione spinta, a due passi dall'Università di Trento. È la struttura in cui facciamo scouting tecnologico, prototipizzazione (anche insieme a **Blackdee**), progetti di ricerca finanziati, partnership con start-up e spin-off universitari, supporto all'implementazione di soluzioni innovative presso i clienti.

C'è poi un filo rosso, che unisce la sede di Trento con gli uffici di **Spindox North America**. A Chicago ci siamo insediati presso l'incubatore 1871, uno dei più grandi degli Stati Uniti. Anche da lì sviluppiamo il rapporto con le start-up d'Oltreoceano e studiamo nuove soluzioni per i nostri clienti.

Aree di sviluppo:

- Intelligenza artificiale (algoritmi di deep learning per il riconoscimento del linguaggio naturale e la visione artificiale)
- Modellizzazione 3D
- Sensoristica per la localizzazione indoor e outdoor
- Sensoristica indossabile
- Blockchain
- Robot e droni collaborativi

spindox
DIGITAL SOUL





Chi siamo

Siamo una società di servizi di engineering, parte integrante di Gi Group, la prima multinazionale italiana del lavoro.

Forniamo servizi di consulenza, progettazione e outsourcing alle aziende dei settori Automotive, Aerospazio e Difesa, Transportation, Telecomunicazioni, Energy e Oil & Gas.

ENGINIUM È LA SOCIETÀ SPECIALIZZATA ENGINEERING DI GI GROUP, LA PRIMA MULTINAZIONALE ITALIANA DEL LAVORO.

www.gigroup.it



Angela Maiorano & Gabriella Lai, HR, Enginium

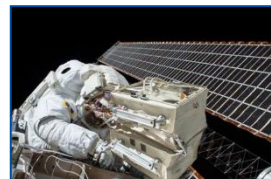


an **NTT DATA** Company





the Brainware company



AeroSpace
(18%)



Defence
(11%)



AirTrafficControl
(8%)



Automotive & SmartSystems
(13%)



Railway
(31%)



Telecom.
(15%)



Processes & Safety
(4%)





International RINA Network

Human resources over 2500

Average age: 42





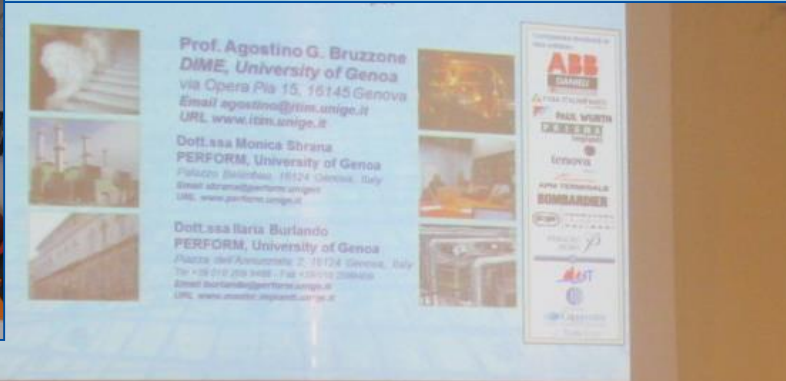
Maria Nastasi, Web Services Eures, Cristina Gagino, Eures



End2End Service Driven Supply Chain Planning Automation

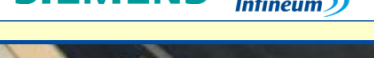


Questions & Free Discussion...





Aziende che prevedono di venire alla corrente edizione:



... CAMPUS INTERVIEWS ...



Aziende che prevedono di venire alla corrente edizione:



... and Interviewing

Master IPET

industrial plant engineering and technologies

References

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