



L'Industria incontra Giovani Ingegneri: Sfide ed Opportunità per Giovani Ingegneri e Aziende

Aziende presenti alla corrente edizione:



Gli interessati ai Colloqui sono invitati a Inviare il proprio Curriculum a 1year1day@simulationteam.com



INVITO A TUTTI GLI STUDENTI DI INGEGNERIA

www.itim.unige.it/mipet



Meeting Program
15 marzo, 2018 - 9:30 am - 18:00 pm
Piano Nobile, Villa Cambiaso - via Montalegretti, 1

- 9:30 Benvenuto Prof. Agostino G. Bruzzone
- 10:00 Eccellenza e Competitività Oggi
- 10:30 Responsabili di Aziende Leader a livello Mondiale
- Sfide e le Opportunità per Aziende e Giovani Ingegneri
- Incontro diretto con le Aziende e Colloqui Preliminari
- 12:00 Break
- 12:30 Meeting with Companies & Campus Interviews
- 13:00
- 18:00 Chiusura



Accesso gratuito e libero, per ulteriori informazioni, prego contattare 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/1y1d/mar2018/index.html

Industrial Plant Business Sector meets with Young Engineers: Challenges and Opportunities for Young Engineers & Companies



ALL ENGINEERING STUDENTS ARE INVITED

People interested in Campus Interviews are invited to Send CV to 1year1day@simulationteam.com



www.itim.unige.it/mipet



Industries meet Young Engineers



Meeting Program
March 15, 2018 – 9:30 am - 18:00 pm
 Piano Nobile, Villa Cambiaso - via Montallegro 1,

- 9:30 Welcome Prof. Agostino G. Bruzzone
- 10:00 International Opportunities Today
- 10:30 Managers from International Major Companies and Student/Company Opportunities & Challenges
- 12:00 Meeting with Companies & Campus Interviews
- 12:30 Break
- 13:00 Meeting with Companies & Campus Interviews
- 18:00 Closure

Aziende presenti alla corrente edizione:

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www.itim.unige.it/mipet



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15 marzo, 2018 - 9:30 am - 18:00 pm
Piano Nobile, Villa Cambiaso - via Montallegro 17,

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- 10:00 Eccellenza e Competitività Oggi
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**Industries
meet Young
Engineers**



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Industrial Plant Business Sector meets with Young Engineers: Challenges and Opportunities for Young Engineers & Companies



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**Industries
meet Young
Engineers**



Companies attending current Edition:

Free Access, No Registration Fee, for further information
please contact 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/1y1d/mar2018/index.html

Industry & Business meets Young Talents: Challenges and Opportunities for Companies and Young Engineers



Companies attending current

Edition:



Join
MIPET



Prof. Agostino G. Bruzzone

Welcome



Free Access, No Registration Fee, for further information
please contact 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/1y1d/mar2018/index.html

Genoa University, Polytechnic School & Engineering Faculty

The University of Genoa is one of the oldest in Italy and in the World (founded in 1471 AD), it is located in middle of Italian Riviera.

The students are about 40,000 (about 8,000 new entries), and the Engineering Departments involve around 7,500 students distributed among Genoa Locations and two External Sites: Savona Campus and La Spezia Area

Recently the Polytechnic School was established combining Engineering Faculty and Architecture in order to reinforce the vocation of Genoa University to be an International Leader in Innovative Technologies in a wide spectrum of applications

For further Information about the Engineering & University of Genoa:



www.itim.unige.it

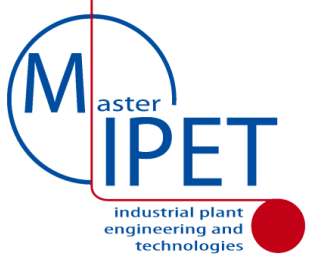
www.ingegneria.unige.it

www.unige.it



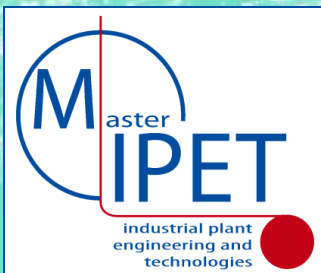


Ordine degli Ingegneri della Provincia di Genova





CONFINDUSTRIA Genova



**CONFINDUSTRIA
Genova
supports
International
Master MIPET
since its begin
and promotes
these initiatives
among Industrial
Community**

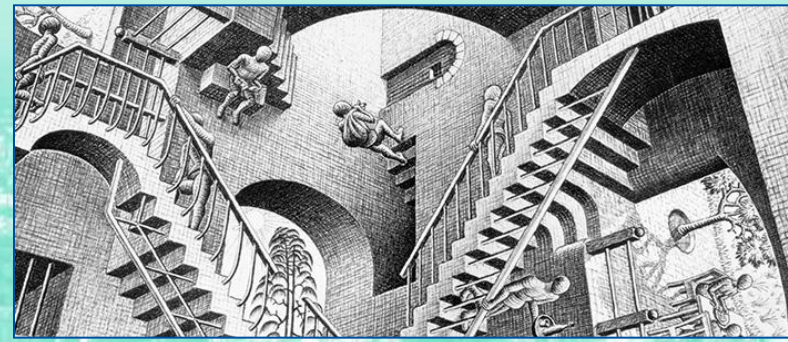
Intellectual Capital for Future of Engineering

Jack Welch (GE CEO 1981-2001 from \$14 billions market value to over \$410 billions): Globalization has changed us into a company that searches the world, not just to sell or to source, but to find Intellectual Capital: the World's Best Talents and Greatest Ideas



Scientists investigate that which already is; Engineers create that which has never been
Albert Einstein, Physics Nobel Prize 1921

Today: Living in a Paradox



In 2018:

Uber, the world's Largest Taxi Company,...



owns no Vehicles



Facebook, the most popular media owner,...



UBER
creates no content



Alibaba, the most valuable retailer,...



has no inventory



Airbnb, the largest accomodation provider,...



owns no real estate



New Locations...



Freetown, Sierra Leone



Ashgabat, Turkmenistan



Asuncion, Paraguay



..New Opportunities..

Macau, China

...within a Challenging World



Kiev



Kobane

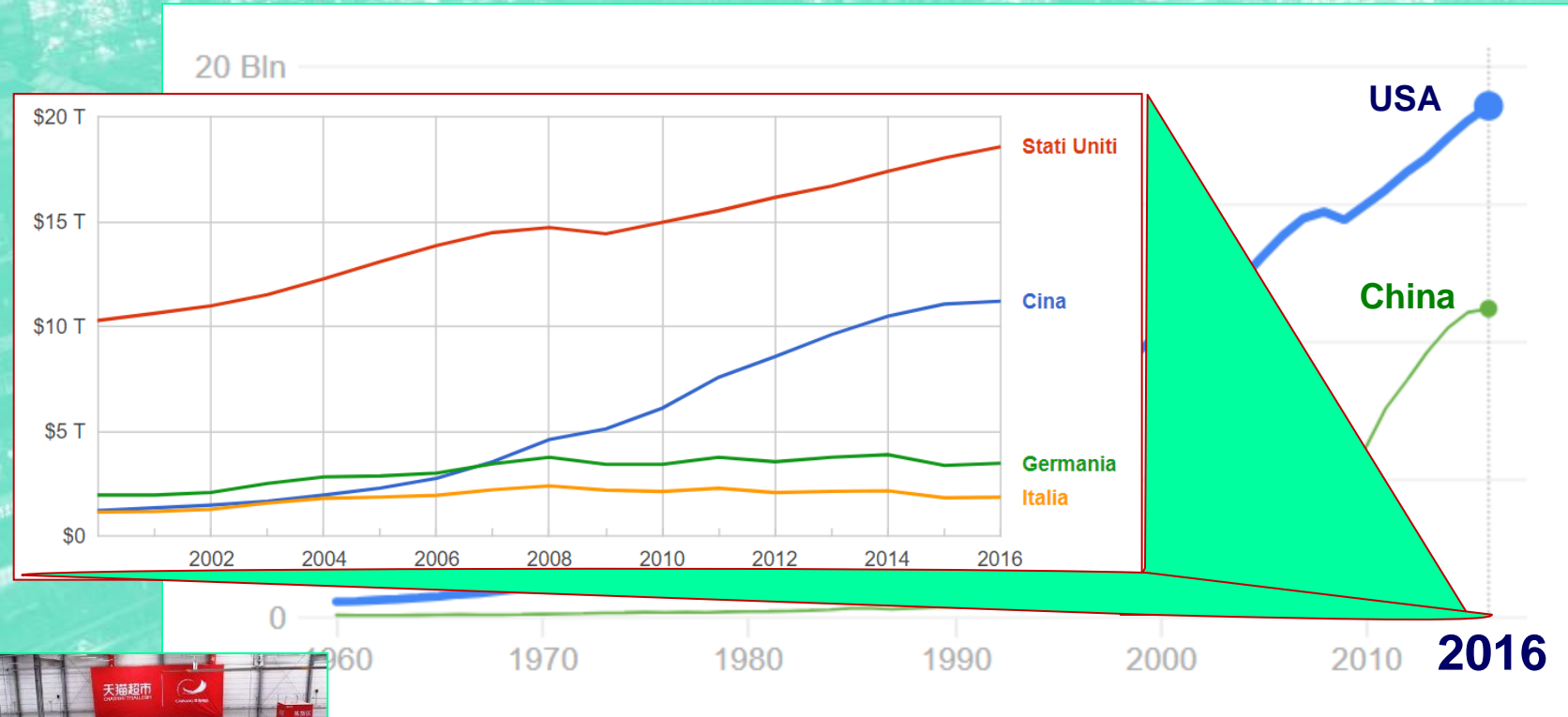


Crisis...

Ops... sorry it was Capsized!

2016 USA GDP 18'570 GUSD

China GDP 11'200 GUSD



They Came from the Outer World



Top Companies are used to accept CEO from Foreign Countries based on their capabilities, with an evident Globalization (2013)



PepsiCo, USA
 Revenues 65.5 bUSD
 Profits 6.2 bUSD
 Indra Nooyi, India



Coca-Cola, USA
 Revenues 48.1 bUSD
 Profits 9.0 bUSD
 Muhtar Kent, Turkey



Nissan, Japan
 Revenues 22.7 bUSD
 Profits 1.1 bUSD
 Carlos Ghosn, Brazil



Dior, France
 Revenues 40.9 bUSD
 Profits 1.9 bUSD
 Sidney Toledano, Marocco



Deutsche Bank, Germany
 Revenues 68.5 bUSD
 Profits 0.3 bUSD
 Anshu Jain, India



Tata Motors, India
 Revenues 34.5 bUSD
 Profits 1.8 bUSD
 Karl Slim, UK

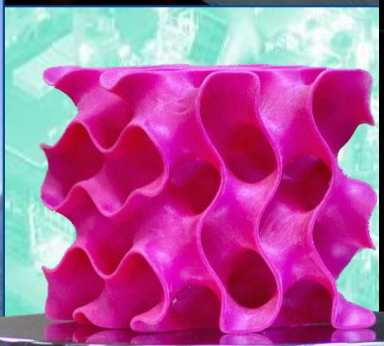
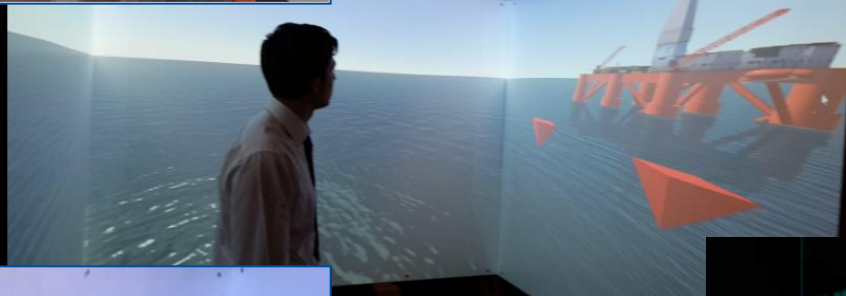
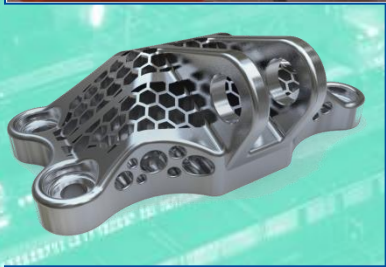
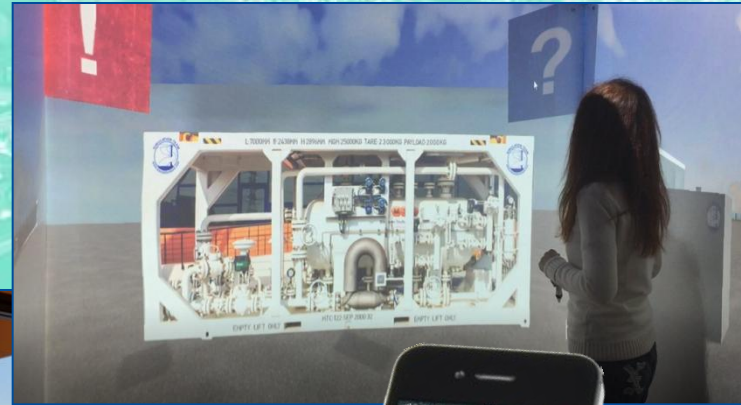


Human Capital is becoming Even more Important

Engineering is providing an unique opportunity to improve the Capabilities and Understanding of high qualified people: Scientists, Researchers, Technicians and Engineers



Enabling Technologies



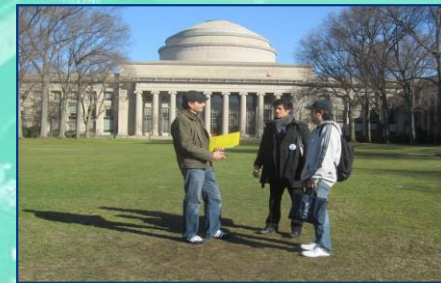
Modeling, Simulation, AR & VR... in Industrial Plants





Impiantistica e Ingegneria a Genova

In Genoa University several groups are active in Industrial Plant Engineering; for instance the Simulation Team MITIM DIME resulted as evolution of the Institute of Technology and Industrial Plant Engineering & Management (ITIM) that was focused on these issues since '60; DIST, DICHEP, DINAEL and other Engineering Departments are also active on these subjects. The Genoa University is involved in several R&D activities on Plant and Process Engineering and also in Undergraduate, Postgraduate and Continuous Education on this area. Simulation Team MITIM DIME for instance co-operates actively with major Excellence Centers World-Wide.





Simulation Team Genoa University



The Simulation Team - MITIM DIME of *Genoa University* carries out many industrial projects in cooperation with the large corporations and Small and Medium sized Enterprises; some example of recent industrial simulation project are following:



ENI

Fleet Management Planning & Scheduling



Group

Chemical Plant Logistics Optimization



Ansaldo

Plant Service Management and Optimization



LAMCE

Oil Platform Simulation

Petrobras

and Augmented Reality



EDA

Decision Support for



Country Reconstruction Activity Planning

Cetena

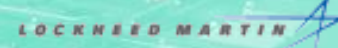
Simulation for Life Cycle Assessment

Fincantieri

of New Vessels

Members of MISS are appointed in several positions in simulation community such as:

- General Director M&S Net (34 M&S Centers Worldwide)
- President Simulation Team (20 Centers Worldwide)
- Associate Vice President of SCS and Chairman of Technical Chapter
- Member of NATO SAS, MSG, and NIAG



PETROBRAS



versalis





Industry 4.0...



...Real Achievements

Simulation Team has developed implementation of Innovative Solution in several companies and plants to support remote service, preventive maintenance, safety & security, Productivity, etc.



Example of Innovative Approach in Use

Smart Planner

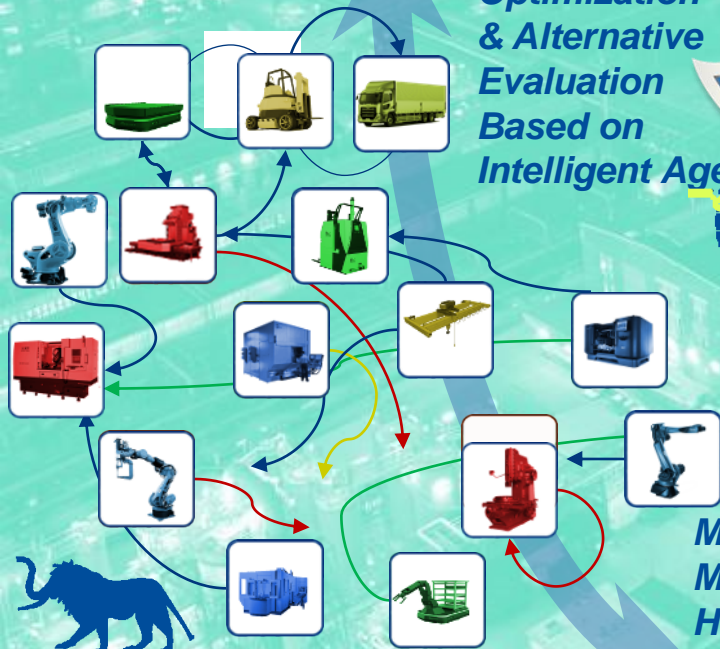
Simulation



Simulation for Optimization & Alternative Evaluation Based on Intelligent Agents

Man on the Loop
VR & AR
Real Situation

Manual & Automated Planning

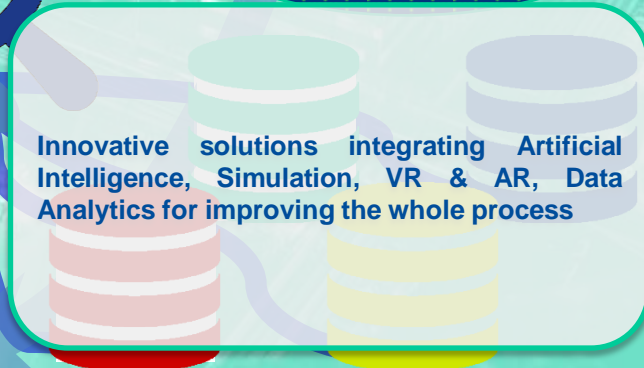


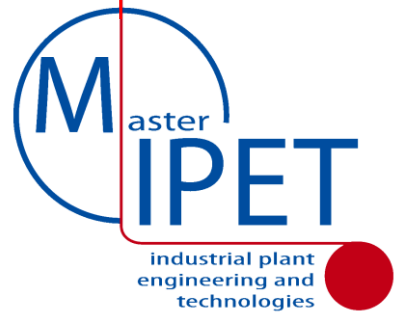
MR
Multiple Methods for Analyzing Historical & Current Data

Data Analytics



Innovative solutions integrating Artificial Intelligence, Simulation, VR & AR, Data Analytics for improving the whole process





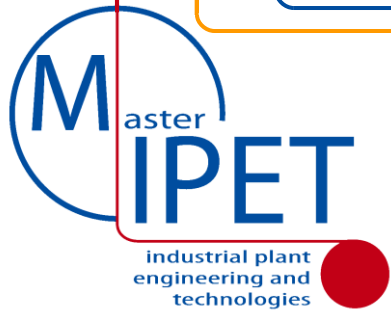
MIPET

www.itim.unige.it/mipet
9th Edition in 2018



Mastering Industrial Plant Engineering and Technologies is an initiative promoted by a joint Team of Academic Institutions, Industries and Associations. MIPET includes an International Master focused on Industrial Plants Technical Issues, with special attention to Engineering. MIPET Master Program Excellence is based on the strong cooperation between Academic and Technical Experts coming from Leading Universities and Companies operating in this area with special attention to Engineering and Construction in Power Generation, Iron & Steel and Environment.





8th MIPET is closed... ...9th MIPET Starting!



9th Edition is just starting...

Sponsored by Industries as always along ~10 years!

Pre-registration open on **www.itim.unige.it/mipet/join**

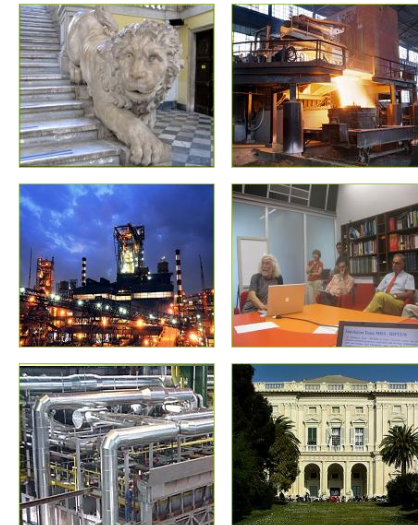
Selection Process is planned for December,

March & April by Live or Web interviews

Full Free Registration for Best Selected Student

Many Grants from Industries covering most of Tuition fees

We usually receive many pre-applications from Worldwide: Europe, Asia, Americas & Africa... but we want to select best students!



Prof. A.G. Bruzzone
MIPET Director

www.itim.unige.it/mipet

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mipet@itim.unige.it

Master IPET

industrial plant
engineering and
technologies

ABB



DANIELI

CENTRO COMBUSTION

PAUL WURTH



Le Aziende Multinazionali del MIPET cercano giovani Ingegneri Genovesi, oltre a quelli stranieri già numerosi e validi: questo perché sono note le capacità dei nostri Ragazzi e vale la pena di dargli una possibilità di restare sul nostro territorio

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MIPET

**Cerchiamo Giovani
Ingegneri Genovesi**

www.itim.unige.it/mipet/join

International Master Program in
Industrial Plant Engineering & Technologies

Loro cercano Ingegneri Genovesi: quindi, vogliono mettervi alla Prova, investendo su di Voi il loro Tempo e Denaro e, Loro, sono **Multinazionali** !



Voi siete pronti a **sporcarvi le Mani sul Campo**? ad accettare la Sfida? A farvi selezionare? Ad iniziare tra 4 week ed essere operativi in Azienda tra 6 mesi?



MIPET vi fornisce Opportunità di una carriera ricca di esperienze in **Progetti nel Mondo**, ma anche di **lavorare a Genova** in Prestigiose Direzioni Tecniche



Noi siamo il 1° Master Internazionale di Genova, il più Longevo e Prestigioso, **finanziato per 10 anni da Industrie** e non, salutarmente, da Fondi Pubblici !



Oltre 50% di stranieri, Lezioni di Esperti in Inglese, Team Working, New Technologies, Labs & RPG, Corsi di Inglese, Cinese e Spagnolo e molto di più



Ci mancate solo Voi, date un occhiata:

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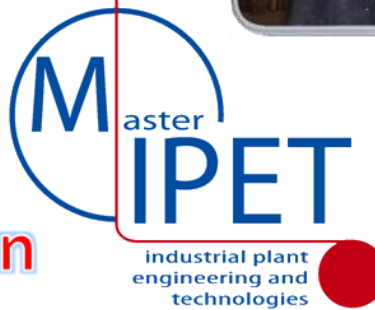
Le Aziende del MIPET cercano Voi, Ingegneri Genovesi, e vogliono mettervi alla Prova, investendo su di Voi il loro Tempo e Denaro. Sono *Multinazionali di Successo* con Centri di Direzione Tecnici in Italia e a Genova!



Join MIPET

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Voi, Giovani Ingegneri Genovesi,
siete pronti ad accettare la Sfida?
A sporcarvi le mani sul campo? A
farvi selezionare? Ad iniziare tra 4
week le Classi e ad essere operativi
in Azienda tra 6 mesi?



**Cerchiamo Giovani
Ingegneri Genovesi**

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MIPET vi fornisce l'Opportunità
di una carriera ricca di *Progetti da
realizzarsi nel Mondo*, ma, al
contempo, anche di poter *lavorare
di base a Genova*, in Prestigiose
Direzioni Tecniche



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IPET
industrial plant
engineering and
technologies





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Cerchiamo Giovani Ingegneri Genovesi

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Oltre 50% e di stranieri,
Lezioni di Esperti, Team
Working, New Technologies,
Labs & RPG, Corsi di Lingue
di Aree Emergenti, Attività
sul Campo e molto di più...

Ci mancante solo Voi, date un occhiata:

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You will learn Technology inside
real Industrial Plants and more...

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You will interact with Experts, using
Advanced Models in Labs and more...



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Cerchiamo Ingegneri Genovesi per operare in Team Internazionali



Questi Volantini sono una delle poche cose in Italiano nel MIPET

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engineering and
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You will test
your know-how
on the Field
and more...

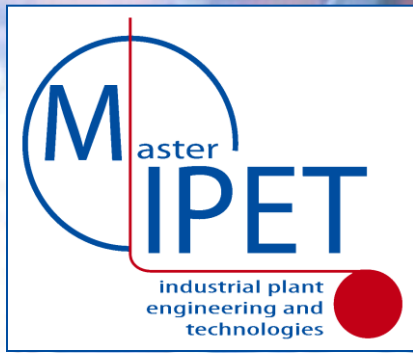


**Cerchiamo Giovani
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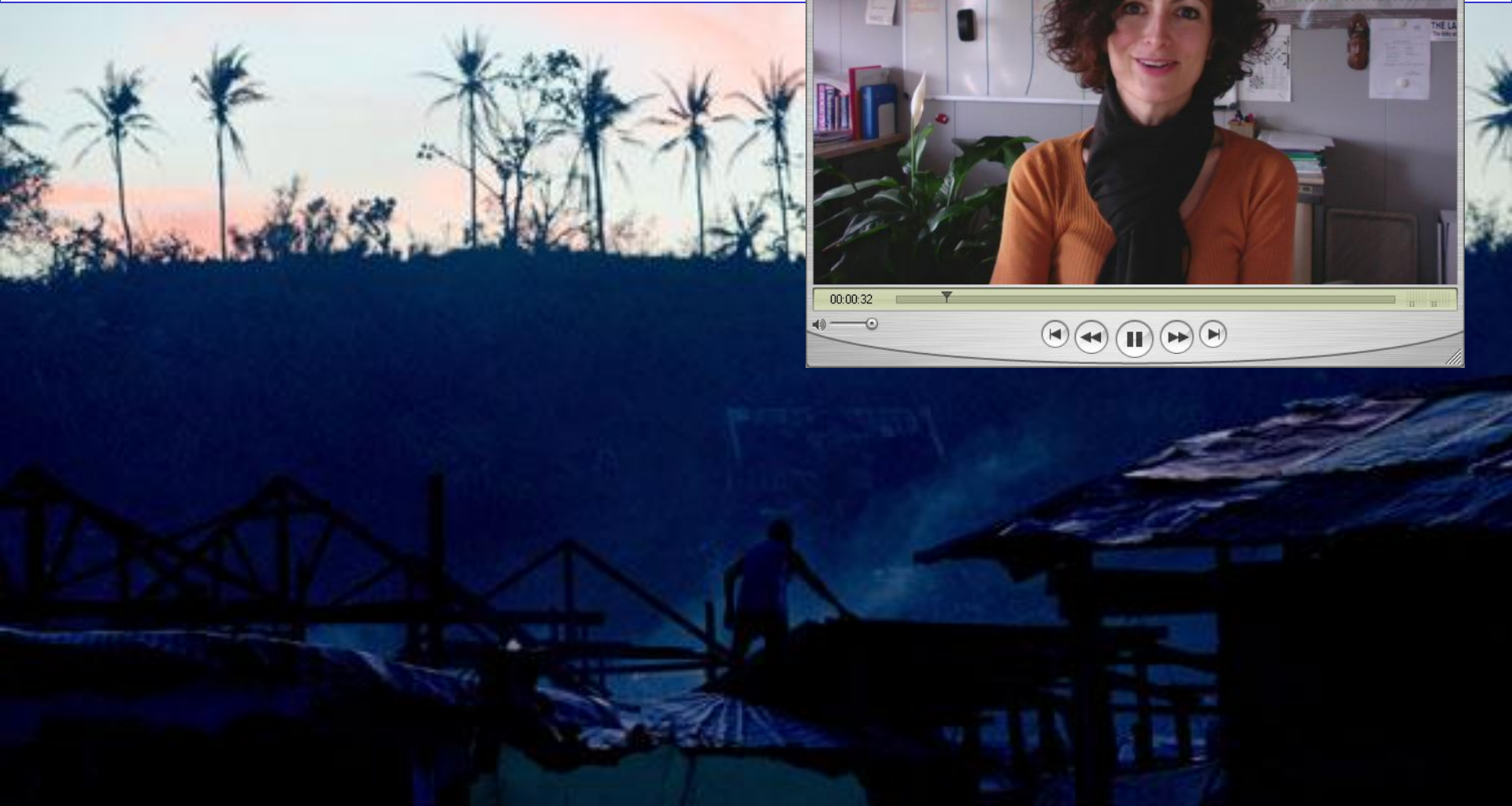


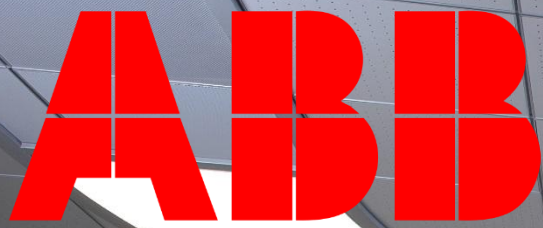
Companies interested in Human Capital & Complex System Engineering





International Labour Organization





Leader in Energy and Automation



MIPET: ABB Power System Division



Leading Player in Engineering and Construction



- Ironmaking
- Cokemaking
- Environmental Protection
- Energy Saving

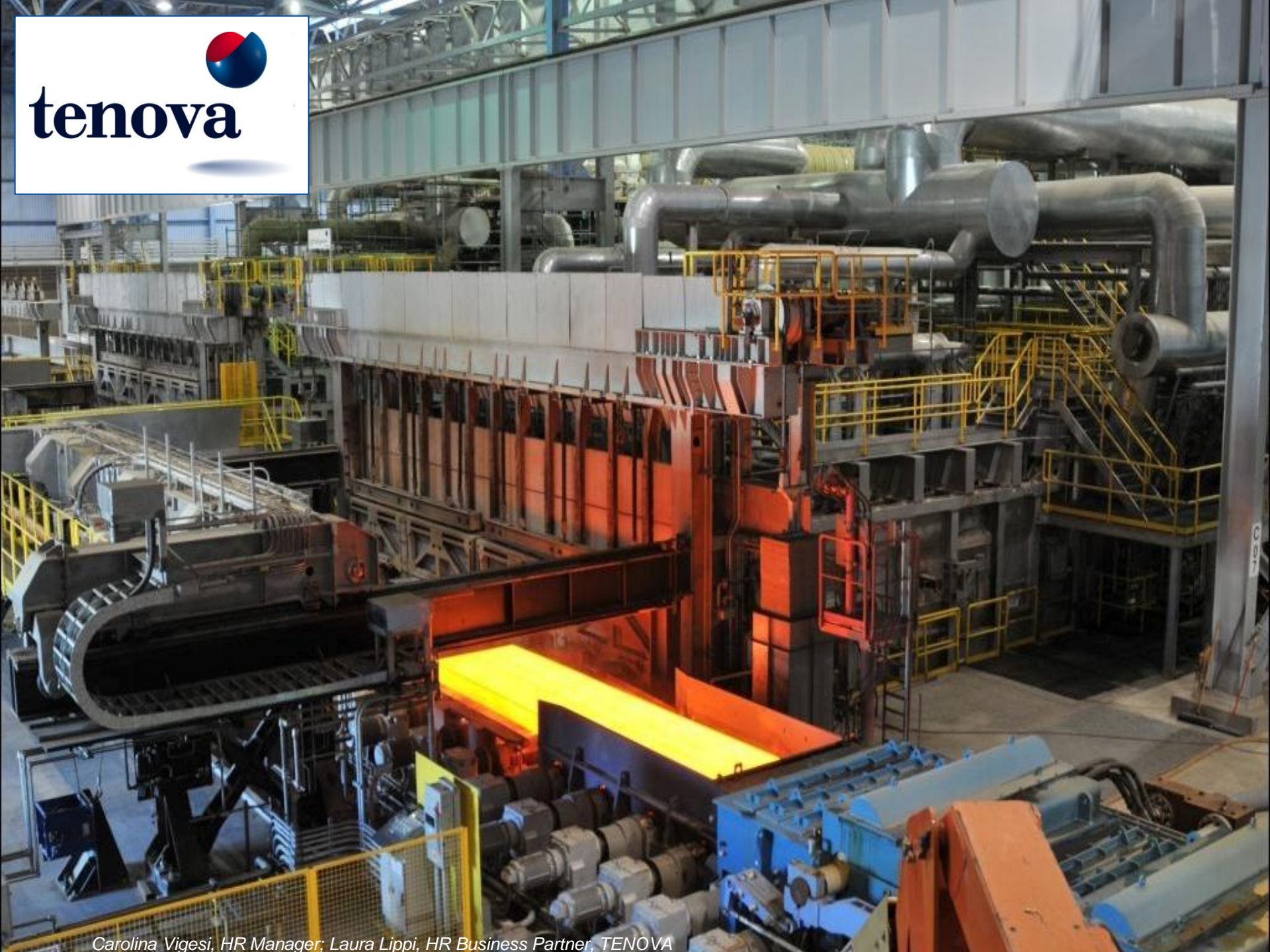
Technology and Innovation is our life insurance in a global market: portfolio of 224 patented inventions protected by 1584 active patents. 40 licensees. Recent orders in Brazil, Mexico, Germany, India, Japan, Korea, Russia, Taiwan.

PW: 26 entities in 18 countries, totalling about 1600 people, mostly holding a university degree. PW Italia, employing 208 people based in Genoa (99 hired in the last 5 years), is one of the Main group company with long tradition.





tenova





Costantino Deperu, Head of Engineering; Marzia Bonifacio, Head of Talent Management & Acquisitio; Francesco Cassia, Skills Development; Denise Bugna, Acquisition & Development, ERG



High performance. Delivered.





Ansaldo STS

A Hitachi Group Company



Accelerating Leadership Development

It is critical to the long-term success of our firm that we further enhance the capability of our leaders and accelerate the development of the next generation of leaders. To achieve this, we offer a wide array of learning opportunities at each level to support our people's career and personal development so that everyone can reach their potential.



**Come
work with us**

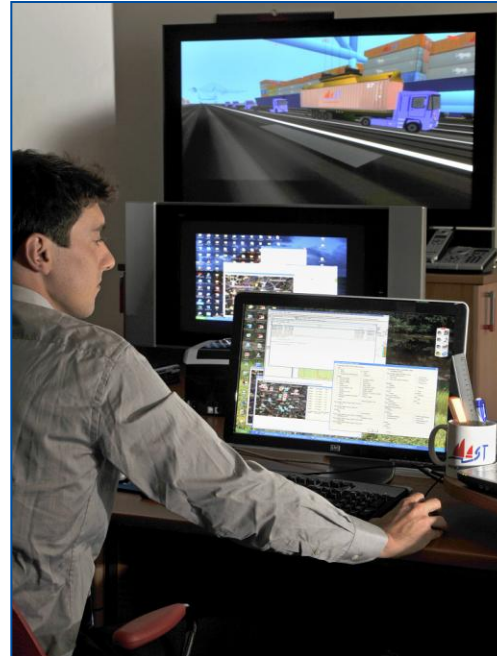
*Matteo Zamorani &
Daniela Mastrilli, Managers*



Maria Giovanna Nastasi, Manager, EURES



Management of Advanced Solutions and Technologies



Proud Member of Simulation Team

Leader in Modeling & Simulation: The First Italian Company Active as Contractor for M&S with European Defense Agency

www.mastsrl.eu



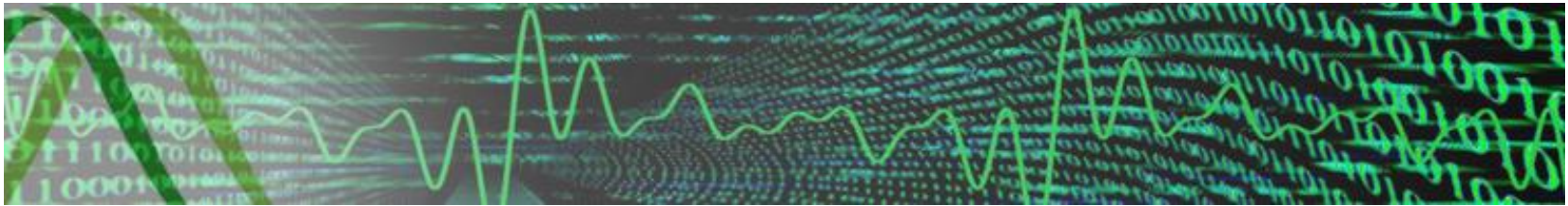
Cal-Tek



www.cal-tek.eu

Proud Member of Simulation Team

Leader in Modeling & Simulation: Developing Innovative Solutions for Defense, Marine, Industry, Networking & Fine Arts



Company Overview

CAMELOT (Computerized Analysis of MEDical data through Learning and Optimization Technologies) acts in the medical imaging software market, developing advanced quantification tools that help clinicians and radiologists make faster and more accurate decisions for diagnosis and therapy. The company commercializes its solutions both as stand-alone products and as modules for OEM integration into Picture Archiving and Communication Systems (PACS).

The company commitment in providing effective solutions to real industry problems has rapidly brought CAMELOT to establish a large network of strategic relationships, and be chosen as coordinator of POLITECMED, a regional consortium of large enterprises and SMEs involved in the biomedical industry, with the collaboration of research institutions.

The success of CAMELOT is based on its ability to combine its staff strong technical know-how, with a genuine market orientation. The success in medical imaging has pushed CAMELOT to explore new markets where its expertise in generating valuable knowledge from data represents a competitive advantage. Today CAMELOT customizes and integrates its solutions in products of the broader healthcare industry as well as of other industries.

Milestones

2005-2009 - CAMELOT entrepreneurial idea matures in the context of the successful Health-e-child project

Jan 2009 - Matteo Santoro and Curzio Basso found Camelot as a spin-off of the **slipguru** group of Computer Science Department of the University of Genoa

Oct 2010 - Camelot starts its commercial activities

July 2011 - Camelot is chosen as coordinator of Politecméd

June 2012 - Sofia Mosci and Mario Esposito join CAMELOT

Nov 2012 - CAMELOT enters the SI4Life consortium

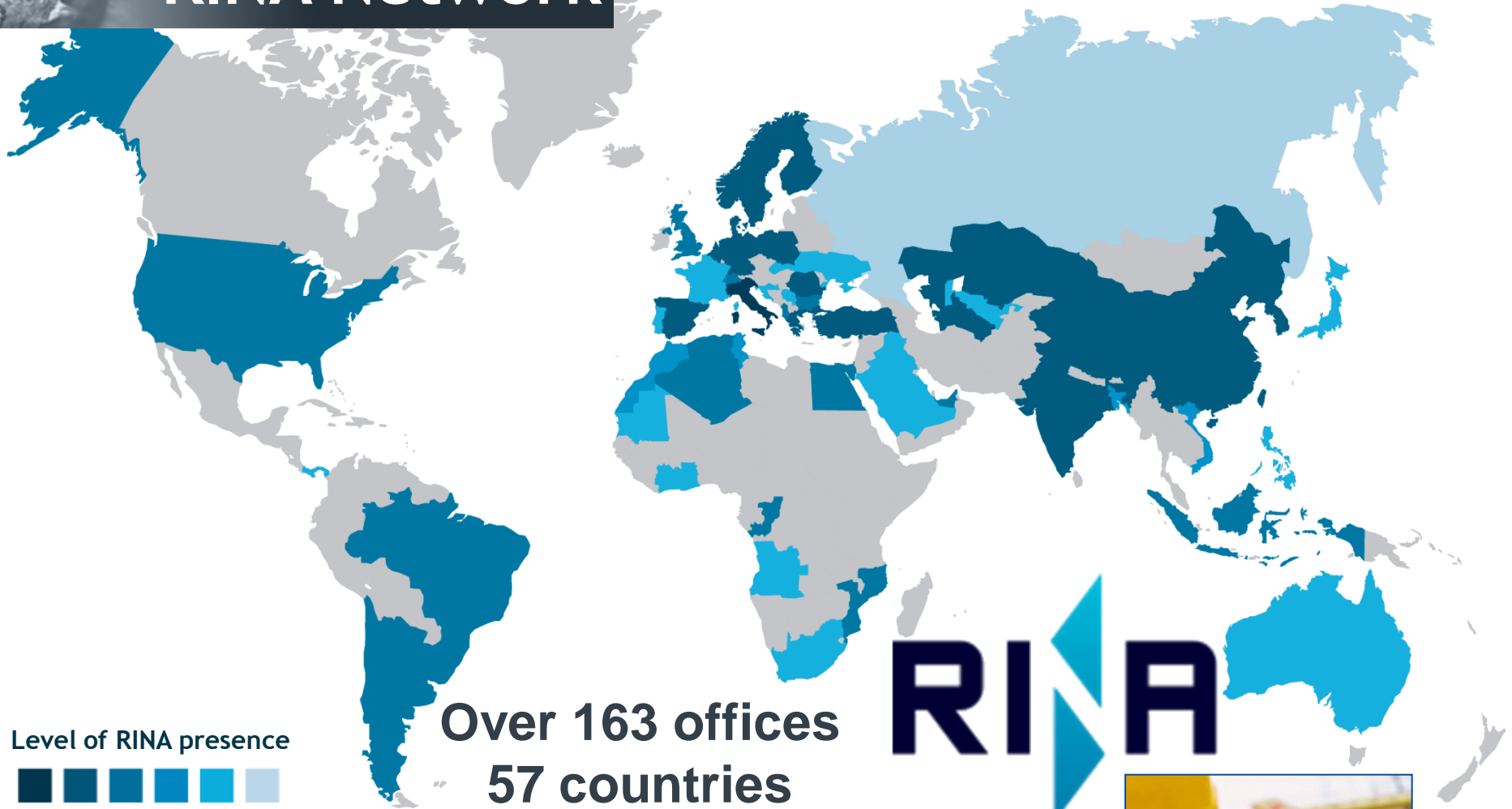




International RINA Network

Human resources over 2500

Average age: 42



Over 163 offices
57 countries



SIEMENS



Giuliana Voto, HR Specialist; Luca Garufi, HR Recruitment Specialist; Roberto Lazzarin, Delivery Resource Manager; Chiara Siffredi, R&D, Resource Manager, SIEMENS industry software

WELCOME TO ALL AMBITIOUS, ENTREPRENEURIAL EXPERTS

For ambitious, entrepreneurial professionals, TMC has a standing invitation to come and work on our challenging and innovative projects. Some of the listed vacancies reflect the general qualifications and skills required by typical TMC customers. Others are specific, and outline the skills needed to fulfil a particular customer's project requirements.



Antonio Abadessa, CEO, Massimiliano Corso, Manager, TMC Europe



Engineering group with a global presence,
helping boost competitiveness within all of the major industrial sectors

More than 300 customers

11,000 employees

28 countries



iren





EY Manufacturing Lab

Un percorso di 4 tappe territoriali e un evento conclusivo con imprenditori ed esponenti di aziende del settore manifatturiero per analizzare le opportunità connesse ai nuovi modelli di mercato. La prima tappa il 14/02 al Kilometro Rosso.



EY Global Forensic Data Analytics Survey 2018

Nel 78% delle imprese intervistate, la mancata protezione dei dati e la non conformità alla normativa privacy rappresenta uno dei rischi più rilevanti.





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Wideside è un'azienda in grado
di seguire e qualificare
il tuo percorso di crescita professionale.

Chi Siamo

Wideside

Y O U T H I N K . W E M A K E



Soluzioni per migliorare i processi aziendali

Come prendere decisioni di business intelligenti e rapide basate su
informazioni reali ed immediate

Wideside è da sempre attenta alle nuove tecnologie. Per questo negli ultimi anni si è sempre più specializzata in materia del trattamento del dato.

Nel pensiero comune i numeri sono considerati uno strumento capace di risolvere ogni problema.

Per Wideside affrontare un mare di cifre senza conoscenza, coscienza critica e un pizzico di ragionamento significa perdersi in un labirinto.

Noi utilizziamo modelli statistici per "ascoltare" il dato ed apprendere dall'esperienza

**Thomas Reichman, Tommaso Palidini,
Vladimiro Cala', Manager, Wideside**



**ANSALDO
ENERGIA**





InRail



InRail

InRail

190 313

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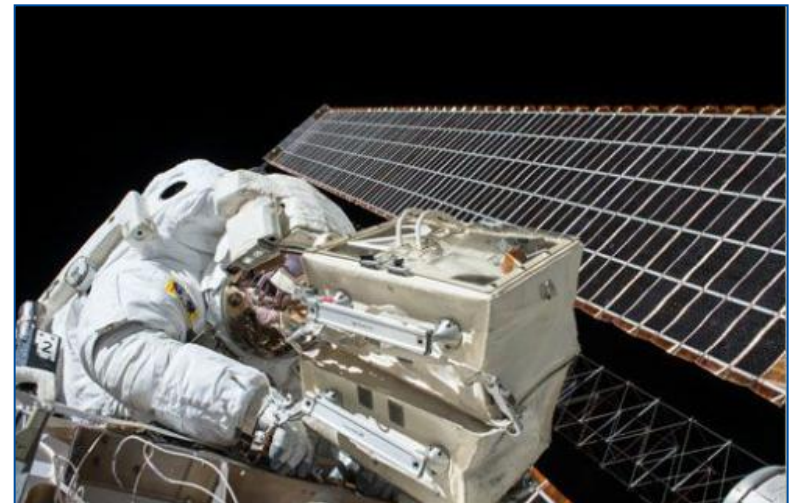
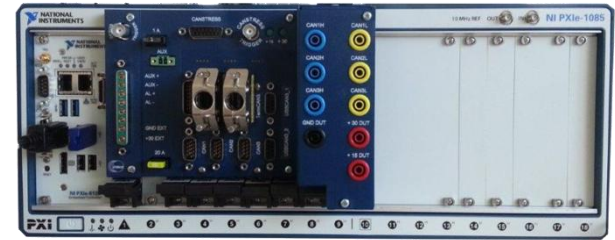
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the Brainware company



KELLY



**Kelly Services
Italia**

Kelly: your job, your future



- Segnalamento
 - Progettazione funzionale e di sistema
 - Impianti tradizionali ed ACC
 - CVT
 - AV/AC ed ERTMS
 - SCMT
 - SSC
 - Supervisione lavori e messa in servizio
- Impiantistica per Metropolitane
 - Sistemazione Impiantistica per Metropolitane
- Software
 - Configurazione e Test apparati computerizzati (ACC-IXL)
 - Configurazione e Test per sistemi di protezione marcia (SCMT, SSC, ERTMS)

- Referenze
- Clienti
- Contattaci

ELECOM SRL
 software and engineering services



ARTIFICIAL INTELLIGENCE & MACHINE LEARNING

**INTELLIGENCE...
INSPIRED BY HUMANS,
POWERED BY MACHINES.**

 Industry 4.0

**THE COMPREHENSIVE
INDUSTRY 4.0
PLATFORM**



REPLY

THU 09 15:55
THU 09 15:55

 BRICK REPLY

DE WAVE GROUP







Winners Awards 2015
Cranes telescopic lifting capacity > 120 t



Energy & Utilities



Trasporti e
 Infrastrutture



Industria



Finance



Consulenza e Servizi



Tecnologie

www.softeco.it



Business Unit Enterprise

Software Selection
Supporto alla Digital Transformation
Consulenza Specialistica su sistemi ERP
Sviluppo Software
Formazione Finanziata
Application Maintenance

Business Unit PMI

Formazione IT
Servizio "Cio as a Service"
Sviluppo applicazioni ad hoc
Servizio di "Digital Coaching"
Software Selection
Sviluppo progetti IT

Business Unit Channel & Alliances

Recruitment di partner
Sviluppo Partner Plan
Attività di Lead Generation
Business Development
Sviluppo di Sales Plan e metodologie di vendita
Formazione partner



SiglaTech
Business Energy

SUPPORTIAMO LE AZIENDE A FARE LEVA SULLE TECNOLOGIE PER COMPETERE



- Consulenza direzionale
- Controllo di gestione
- Processi e organizzazione
- Industria 4.0
- Digital Transformation

Crediamo fortemente che la **consulenza** debba consentire ai nostri clienti di incrementare velocemente le **performance**, migliorando la **qualità del lavoro**.

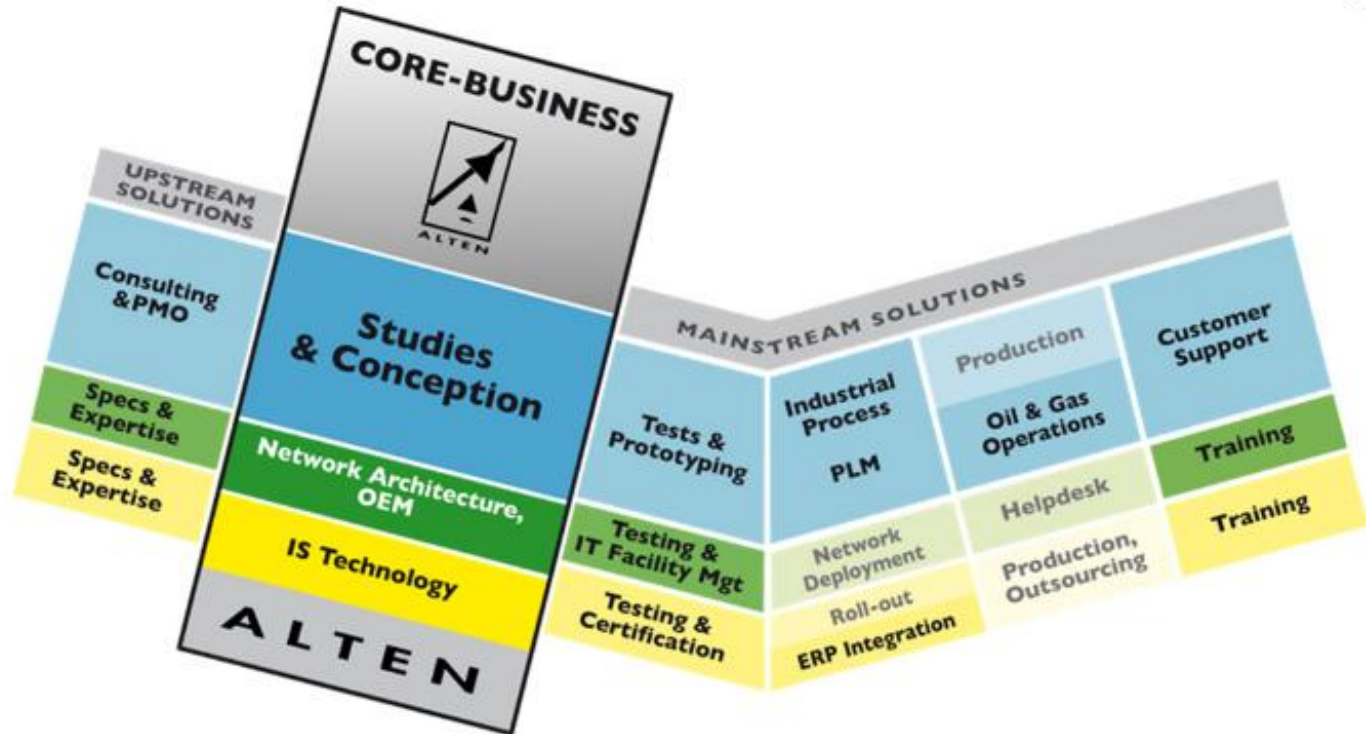
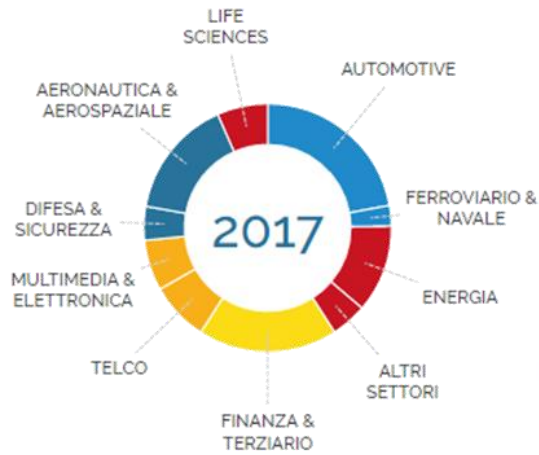


- Performance Management
- Industria 4.0
- Compliance
- Customer Satisfaction



ALLEN ITALIA È TOP EMPLOYERS 2018

01 febbraio 2018 ALLEN Italia è orgogliosa di essere entrata a far parte, per il secondo anno consecutivo, del prestigioso gruppo di aziende certificate Top Employers, grazie alle eccellenti condizioni [...]





AGENZIA
PER IL
LAVORO

PROFESSIONISTI PER IL TUO FUTURO



Questions & Free Discussion...



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... CAMPUS INTERVIEWS...





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PAUL WURTH

DANIELI **KELY**

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InRail **ERG** **VERNAZZA**
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Information technology

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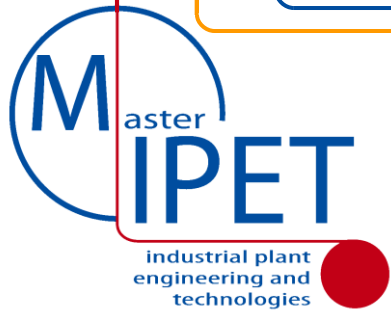
Wideside **Siglatech**
Business Energy

Amelot **TMC** PEOPLE DRIVE TECHNOLOGY
biomedical systems

ALTEK **DE WAVE GROUP**

SEGULA TECHNOLOGIES **intecs** **MESA**
the Brainware company

... and Interviewing



References

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