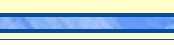
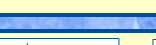


Industrial Plant Business Sector meets with Young Engineers: Challenges and Opportunities for Young Engineers & Companies

Industries & Entities attending
this event:



*People interested in
Campus Interviews are
invited to Send CV to
1year1day@simulationteam.com*

www.itim.unige.it/mipet

**ALL
ENGINEERING
STUDENTS
ARE INVITED**

Meeting Program

November 23, 2015 – 9:30 am - 18:00 pm

Piano Nobile, Villa Cambiaso - via Montallegro 1, 16145 Genova, Italy

- 9:30 Welcome Prof. Agostino G. Bruzzone**
- 10:00 International Opportunities Today**
- 10:30 Managers from International Major Companies
Student/Company Opportunities & Challenges**
- 12:00 Meeting with Companies & Campus Interviews**
- 12:30 Break**
- 13:00 Meeting with Companies & Campus Interviews**
- 18:00 Closure**

www.itim.unige.it/mipet/1year1day

**1 Year of
Interviews
in 1 Single
Day**



**Free Access, No Registration Fee, for further information
please contact 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/2015/november2015.html**

L'Industria incontra Giovani Ingegneri: Sfide ed Opportunità per Giovani Ingegneri e Aziende

Industries & Entities attending
this event:



*Gli interessati ai Colloqui
sono invitati a Inviare il
proprio Curriculum a
1year1day@simulationteam.com*

INVITO A TUTTI GLI STUDENTI DI INGEGNERIA

Meeting Program

www.itim.unige.it/mipet/1year1day

novembre 23, 2015 – 9:30 am - 18:00 pm

Piano Nobile, Villa Cambiaso - via Montallegro 1, 16145 Genova, Italy

- | | |
|-------|---|
| 9:30 | Benvenuto Prof. Agostino G. Bruzzone |
| 10:00 | Eccellenza e Competitività Oggi |
| 10:30 | Responsabili di Aziende Leader a livello Mondiale
Sfide e le Opportunità per Aziende e Giovani Ingegneri |
| 12:00 | Incontro diretto con le Aziende e Colloqui |
| 12:30 | Break |
| 13:00 | Meeting with Companies & Campus Interv. |
| 18:00 | Chiusura |

**1 Anno di
Colloqui
fatto in 1
solo
Giorno**



**Accesso gratuito e libero, per ulteriori informazioni,
prego contattare 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/2015/november2015.html**

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**1 Year of
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Day**



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please contact 1year1day@simulationteam.com
www.itim.unige.it/cs/plants/2015/november2015.html**

L'Industria incontra Giovani Ingegneri: Sfide ed Opportunità per Giovani Ingegneri e Aziende

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18:00 Chiusura

**1 Anno di
Colloqui
fatto in 1
solo
Giorno**

Industry & Business meets Young Talents: Challenges and Opportunities for Companies and Young Engineers

Aziende che hanno già aderito a
questa edizione:



Prof. Agostino G. Bruzzone

Welcome



Free Access, for Further information
please contact mipet@simulationteam.com
www.itim.unige.it/cs/plants/2015/april2015.html

Genoa University, Polytechnic School & Engineering Faculty

The University of Genoa is one of the oldest in Italy and in the World (founded in 1471 AD), it is located in middle of Italian Riviera.

The students are about 40,000 (about 8,000 new entries), and the Engineering Departments involve around 7,500 students distributed among Genoa Locations and two External Sites: Savona Campus and La Spezia Area

Recently the Polytechnic School was established combining Engineering Faculty and Architecture in order to reinforce the vocation of Genoa University to be an International Leader in Innovative Technologies in a wide spectrum of applications

For further Information about the Engineering & University of Genoa:



www.itim.unige.it

www.ingegneria.unige.it

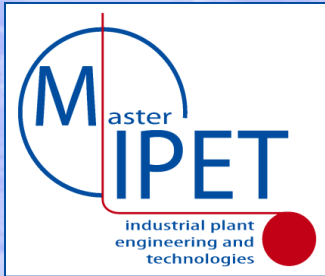
www.unige.it



Prof. Aristide Fausto Massardo



CONFINDUSTRIA Genova



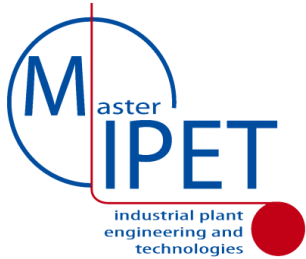
**CONFINDUSTRIA
Genova
supports
International
Master MIPET
since its begin
and promotes
these initiatives
among Industrial
Community**

Crocco, Confindustria



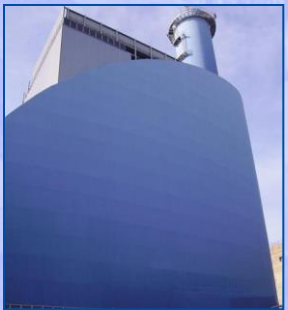


Ordine degli Ingegneri della Provincia di Genova



Intellectual Capital for Future of Engineering

Jack Welch (GE CEO 1981-2001 from \$14 billions market value to over \$410 billions): Globalization has changed us into a company that searches the world, not just to sell or to source, but to find Intellectual Capital: the World's Best Talents and Greatest Ideas



Scientists investigate that which already is; Engineers create that which has never been
Albert Einstein, Physics Nobel Price 1921

A Two-Speed World

The crisis pointed out by Media is very relative in terms of Geographic/Temporal Coordinates for Instance:

- **Automotive Vehicles: +5% in Europe (~12.1 M Vehicles), +6% in USA (~16.4 M Vehicles), +12% in China (~18.3 M Vehicles) in 2014**
- **Shipbuilding:**
Europe from 8% of World Market to 3% (-60%) in 10 years
2011: 200 Ship in Construction just in Shanghai Area

GDP 2013:

China	7.4%	Italy	0.1%	Germany	0.5%
USA	1.6%	Qatar	5.5%	Indonesia	5.3%
Russia	1.3%	Angola	5.6%	Nigeria	6.5%
India	5.7%	Iraq	4.2%		
Brazil	2.5%	Chile	4.9%		
Vietnam	5.3%	Malaysia	4.4%		
World	4.0%				



Commercial Vehicle Production 2008-2012			
Rk	Country	Δ Vehicles	(%)
1	USA	1,306,131	27%
2	China	1,186,715	46%
3	Canada	536,629	61%
4	Thailand	532,987	54%
5	India	373,421	77%
6	Mexico	241,481	25%
7	Indonesia	152,851	90%
8	Argentina	69,269	35%
9	Brazil	48,666	7%
10	Iran	30,550	28%
11	South Africa	22,710	9%

Car Production 2008-2012			
Rk	Country	Δ Cars	(%)
13	China	8,785,913	130%
14	India	1,439,445	78%
15	South Korea	716,611	21%
16	Mexico	592,549	49%
17	Thailand	556,314	139%
18	Russia	499,360	34%
19	USA	329,212	9%
20	Slovakia	324,224	56%
21	Indonesia	312,078	72%
22	Czech Rep.	237,728	25%
23	Taiwan	139,329	100%
24	Argentina	98,140	25%
25	Romania	95,500	41%
26	Brazil	77,975	3%
27	Others	62,016	17%
28	Malaysia	25,888	5%
29	UK	18,287	1%
30	Serbia	409	4%
31	Austria	-1,836	-1%
32	Finland	-14,619	-83%
33	Portugal	-16,507	-12%
34	Netherlands	-31,223	-53%
35	Egypt	-35,605	-49%
36	Turkey	-44,907	-7%
37	South Africa	-46,251	-14%
38	Uzbekistan	-50,059	-26%
39	Slovenia	-53,397	-30%
40	Sweden	-89,473	-35%
41	Iran	-92,870	-10%
42	Australia	-107,110	-38%
43	Hungary	-126,919	-37%
44	Germany	-143,574	-3%
45	Canada	-155,138	-13%
46	Belgium	-172,927	-25%
47	Italy	-262,404	-40%
48	Poland	-302,000	-36%
49	Ukraine	-331,112	-83%
50	Spain	-403,369	-21%
51	France	-463,121	-22%
52	Japan	-1,373,924	-14%
53	Total	10,343,424	20%

A Two-Speed World

The crisis pointed out by Media is very relative in terms of Geographic/Temporal Coordinates for Instance:

- **Automotive Vehicles: +7% in Europe (~12.9 M Vehicles), +6% in USA (~17.4 M Vehicles), +6% in China (~19.4 M Vehicles) in 2015**
- **Shipbuilding:**
Europe from 8% of World Market to 3% (-60%) in 10 years
2011: 200 Ship in Construction just in Shanghai Area

GDP 2014:

China	7.4%	Italy	- 0.2%	Germany	1.4%
USA	2.4%	Qatar	6.5%	Indonesia	5.2%
Russia	0.5%	Angola	3.9%	Nigeria	7.0%
India	5.6%	Iraq	- 0.5%	S.Leone	8.0%
Brazil	0.3%	Chile	2.0%	S.Sudan	-12.1%
Vietnam	5.5%	Malaysia	5.9%	Ethiopia	8.2%
World	3.4%			Turkmenistan	10.1%
				Congo	8.6%



Commercial Vehicle Production 2008-2012			
Rk	Country	Δ Vehicles	(%)
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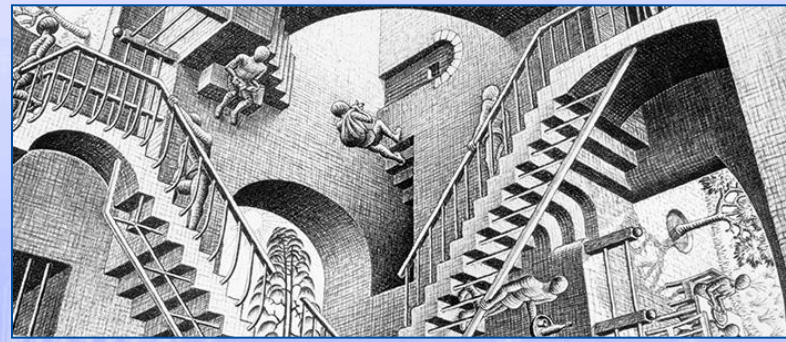
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40	Japan	-1,373,924	-14%
Total		10,343,424	20%

Global 500 Companies in World during 2014

Ranking	Revenues			Profits		Previous Ranking
1 Wall Mart	472 GUSD	+1.5%	16.0 GUSD	-5.7%	2	
2 R.D.Shell	460 GUSD	-4.6%	16.3 GUSD	-38.4%	1	
3 Sinopec	457 GUSD	+6.8%	8.9 GUSD	+8.6%	4	
4 China N.Petr.	432 GUSD	+5.7%	18.5 GUSD	+1.7%	5	
5 Exxon	407 GUSD	-9.4%	32.5 GUSD	-27.4%	3	
6 BP	396 GUSD	+2.0%	23.4 GUSD	+102.4%	6	
7 State Grid	333 GUSD	+11.7%	7.9 GUSD	-35.2%	7	
8 Volkswagen	261 GUSD	+5.6%	12.0 GUSD	-56.7%	9	
9 Toyota Motor	256 GUSD	-3.5%	18.1 GUSD	+57.1%	8	
10 Glencore	232 GUSD	+8.5%	-7.5 GUSD	-837.1%	12	
22 ENI	154 GUSD	-8.2%	6.8 GUSD	-31.6%	17	



Today: Living in a Paradox



In 2015:

Uber, the world's Largest Taxi Company,...



owns no Vehicles



UBER

creates no content

Facebook, the most popular media owner,...



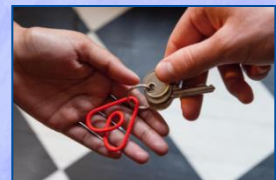
has no inventory

Alibaba, the most valuable retailer,...



Airbnb, the largest accomodation provider,...

owns no real estate



Looking Really for You? Yes!



... but you should be... smart... flexible... well prepared... motivated... hard worker... professional... reliable... etc.

They Came from the Outer World



Top Companies are used to accept
CEO from Foreign Countries based
on their capabilities, with an evident
Globalization (2013)



PepsiCo, USA
Revenues 65.5 bUSD
Profits 6.2 bUSD
Indra Nooyi, India



Coca-Cola, USA
Revenues 48.1 bUSD
Profits 9.0 bUSD
Muhtar Kent, Turkey



Nissan, Japan
Revenues 22.7 bUSD
Profits 1.1 bUSD
Carlos Ghosn, Brazil



Dior, France
Revenues 40.9 bUSD
Profits 1.9 bUSD
Sidney Toledano, Marocco



Deutsche Bank, Germany
Revenues 68.5 bUSD
Profits 0.3 bUSD
Anshu Jain, India



Tata Motors, India
Revenues 34.5 bUSD
Profits 1.8 bUSD
Karl Slim, UK



New Locations... New Opportunities...



Freetown, Sierra Leone



Ashgabat, Turkmenistan



Asuncion, Paraguay



Macau, China

...within a Challenging World



Kiev



Kobane



Human Capital is becoming Even more Important

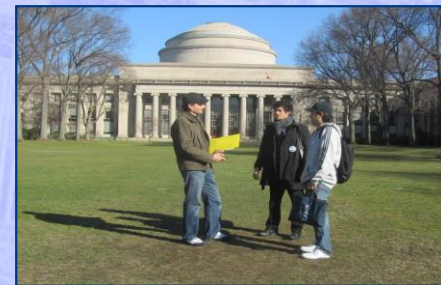
Engineering is providing an unique opportunity to improve the Capabilities and Understanding of high qualified people: Scientists, Researchers, Technicians and Engineers





Impiantistica e Ingegneria a Genova

In Genoa University several groups are active in Industrial Plant Engineering; for instance the Simulation Team MITIM DIME resulted as evolution of the Institute of Technology and Industrial Plant Engineering & Management (ITIM) that was focused on these issues since '60; DIST, DICHEP, DINAEL and other Engineering Departments are also active on these subjects. The Genoa University is involved in several R&D activities on Plant and Process Engineering and also in Undergraduate, Postgraduate and Continuous Education on this area. Simulation Team MITIM DIME for instance co-operates actively with major Excellence Centers World-Wide.





Simulation Team DIME

The Simulation Team - MITIM DIME of *Genoa University* carries out many industrial projects in cooperation with the large corporations and Small and Medium sized Enterprises; some example of recent industrial simulation project are following:



**ENI
Group**

**Fleet Management Planning & Scheduling
Chemical Plant Logistics Optimization**



Ansaldo

**Plant Service Management
and Optimization**



LAMCE

**Oil Platform Simulation
and Augmented Reality**



Petrobras



EDA

**Decision Support for
Country Reconstruction Activity Planning**



Cetena

Simulation for Life Cycle Assessment



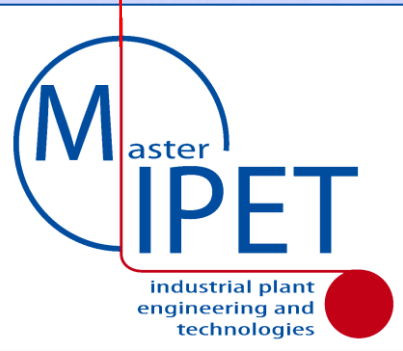
Fincantieri

of New Vessels



Members of MISS are appointed in several positions in simulation community such as:

- General Director M&S Net (34 M&S Centers Worldwide)
- President Simulation Team (20 Centers Worldwide)
- Associate Vice President of SCS and Chairman of Technical Chapter
- Member of NATO SAS, MSG, and NIAG



MIPET

www.itim.unige.it/mipet



Mastering Industrial Plant Engineering and Technologies is an initiative promoted by a joint Team of Academic Institutions, Industries and Associations. MIPET includes an International Master focused on Industrial Plants Technical Issues, with special attention to Engineering. MIPET Master Program Excellence is based on the strong cooperation between Academic and Technical Experts coming from Leading Universities and Companies operating in this area with special attention to Engineering and Construction in Power Generation, Iron & Steel and Environment.

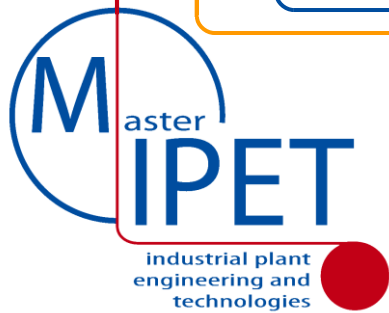
Sponsors



WHO SHOULD ATTEND

- Young Engineers with strong potential and technical background
- International Excellent Students of Engineering Departments from all around the world
- Engineers with experience in Plant Engineering from world-wide
- Engineers already employed in Engineering and Construction Companies who are interested in attending specific Operative Modules of the Master Program such as Project Management, Constructions, Standards and Regulations, Safety, Security & Risks





JOIN 7th MIPET IT IS Open!



You are still able to apply:

- by sending email to mipet@simulationteam.com
- by click on web site www.itim.unige.it/mipet/join

Selection goes in April by Live or Web interviews

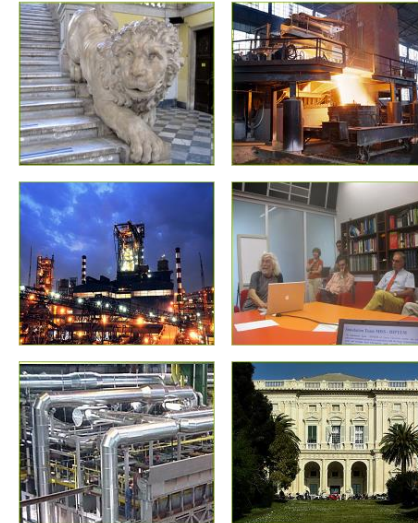
Lectures, Projects & Internships starts middle of April

Full Free Registration for Best Selected Student

Many Grants from Industries covering Tuition fees

13 Grants from INPS (7'500 Euro) for relatives of Public Employers

We receive many pre-applications from Worldwide: Europe, Asia, Americas & Africa... but we want to select best 30 students!

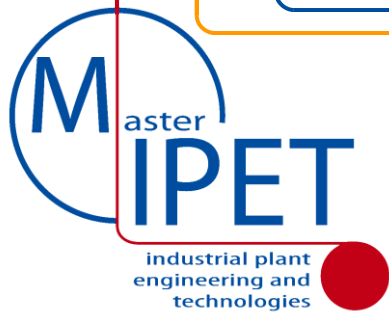


Prof. A.G. Bruzzone
MIPET Director

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Academia, Institutions & Industries

MIPET ORGANIZERS & SUPPORTING INSTITUTIONS



Scuola Politecnica
Università degli Studi di Genova



DIME



www.simulationteam.com



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Ordine
Ingegneri
Genova



ASSOCIAZIONE NAZIONALE DI
IMPIANTISTICA INDUSTRIALE



SPONSOR COMPANIES



tenova

PAUL WURTH

Examples of Other Cooperating Companies & Entities

PRISMA
Impianti

FOSTER WHEELER

AST



FISIA ITALIMPIANTI



BOMBARDIER



Duferco
Engineering

blackship

D'APPOLONIA

monster

progenia



Prof. A.G. Bruzzone
MIPET Director

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MIPET ADDED VALUE

BENEFITS FOR YOUNG ENGINEERS

- High Profile Professional Education devoted to provide High Value Skills in Industrial Plant Engineering and Technologies
- Continuous Interaction with Top Quality Experts from Academia, Institutions and leading Engineering & Construction Companies.
- Very Qualified Selection and Evaluation Processes that guarantee the Master Attendees as highly qualified resources for top companies.
- Opportunities to complete experiences On Field on complex Industrial Plant projects
- Contacts and visibility to major E&C* Companies and EPC** Contractors (EPC) operating at International and National level.
- Developing Human Potential of the attendees by training and improving their Individual and Team Working capabilities.



Prof. A.G. Bruzzone
MIPET Director

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* E&C Engineering & Contracting
** EPC Engineering, Procurement & Construction



GENERAL PROGRAM



The Master in Industrial Plants includes:

- Basic Modules for Industrial Plant Engineering and Construction, including Process Engineering, Plant Automation, Materials & Technologies, etc.
- Operative Modules on Critical Issues for Industrial Plants (e.g. Engineering Standards and Regulations, Project Management, Quality Assurance etc.)
- Thematic Modules on Specific Plant Sectors (e.g. Power, Iron and Steel, Environment)
- Company Internships devoted to acquire on-field experience, including the development of the Project Work related to a Real Case
- Visits to Industrial Plants and Engineering, Research & Development Centers and Labs.
- Tests for certifying individual skills and capabilities acquired by the attendees on specific topics at the end of each single module.
- Professional Modules, integrated in the Master Program, but open for external attendees as stand alone courses. These modules include individual and team Projects Works to be carried out in competition/cooperation interacting with experts.



MODULES



Educational Module Topics

Basic Modules 80 hours

Fundamental Concepts related
to Industrial Plants Projects

Fundamentals of Financial
Analysis for Industrial Plants

Processes Engineering and
Components in Industrial Plants

Design and Engineering
for Industrial Plant Systems

Material Technology, Mechanical
Design and Industrial Plants

Automation in Industrial Plants

Software Systems for Supporting
Industrial Plant Design & Evaluation

Operative Modules 180 hours

Standards & Regulations

Project Management

Construction

Safety & Risks

R&D in Industrial Plants

M&S in Industrial Plants

Comm. & Team Building



Thematic Modules 160 hours

Power Plants

Iron & Steel Plants

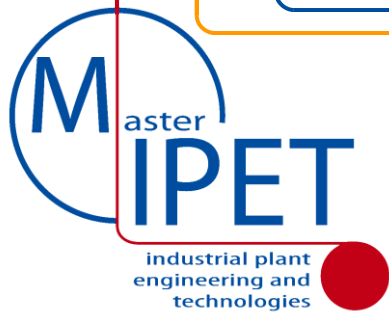
Plants for Environment

Processes & Machines
in Industrial Plants

Desalination &
Water Treatments

Environment & Sustainability
for Industrial Plant Engineering

MIPET Other Modules
English, Chinese, Italian, Orientation



SPONSOR COMPANIES



BENEFITS FOR SPONSORS



- Active role in selection processes of Master Candidates
- Opportunity for deep evaluation and selection of Master Attendees Selection, Educational Modules, Internship and Project Work
- Opportunities to improve the skills of Engineers & Technicians already employed
- Free Seats and Discounted Rates for registering into the Operative Modules
- Sharing High Quality Education Costs within a Specific Qualified Community
- Cultural Interaction among the different Actors of this initiative: Industrial Companies, University and Institutions
- Active Role free of cost into Student Meetings, Campus Interview and other Initiatives organized by MIPET
- Joint University-Industry stimulation of interest and research projects on subjects related to plant engineering.
- Development of a Fertile Background in Industrial Plant, Global Engineering and Construction devoted to enhance the competitiveness of the whole system.
- Visibility on Media and Promotional Initiatives





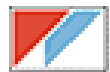
MIPET & INDUSTRIES



HOW A COMPANY BECOMES SPONSOR OF MIPET

- Subscribing an Agreement that includes an annual fee and the commitment to provide resources (i.e. 15 hours of experts for specific contributions to educational modules to be developed under Technical Scientific Committee Coordination).
- Providing information about its requirements and preferences with respect to the characteristics of Master Attendees to be selected.
- Getting Benefits of Free Seats and discounts on MIPET Operative Modules for its Employers and/or Customers
- Offering Internships to Master Program Students
- Providing Expertise as well as Real Case Studies

Sponsors MIPET-6th Edition



PAUL WURTH

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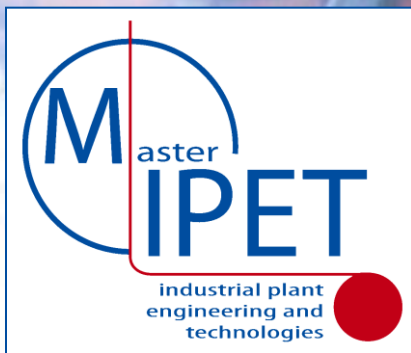
Prof. A.G. Bruzzone
MIPET Director

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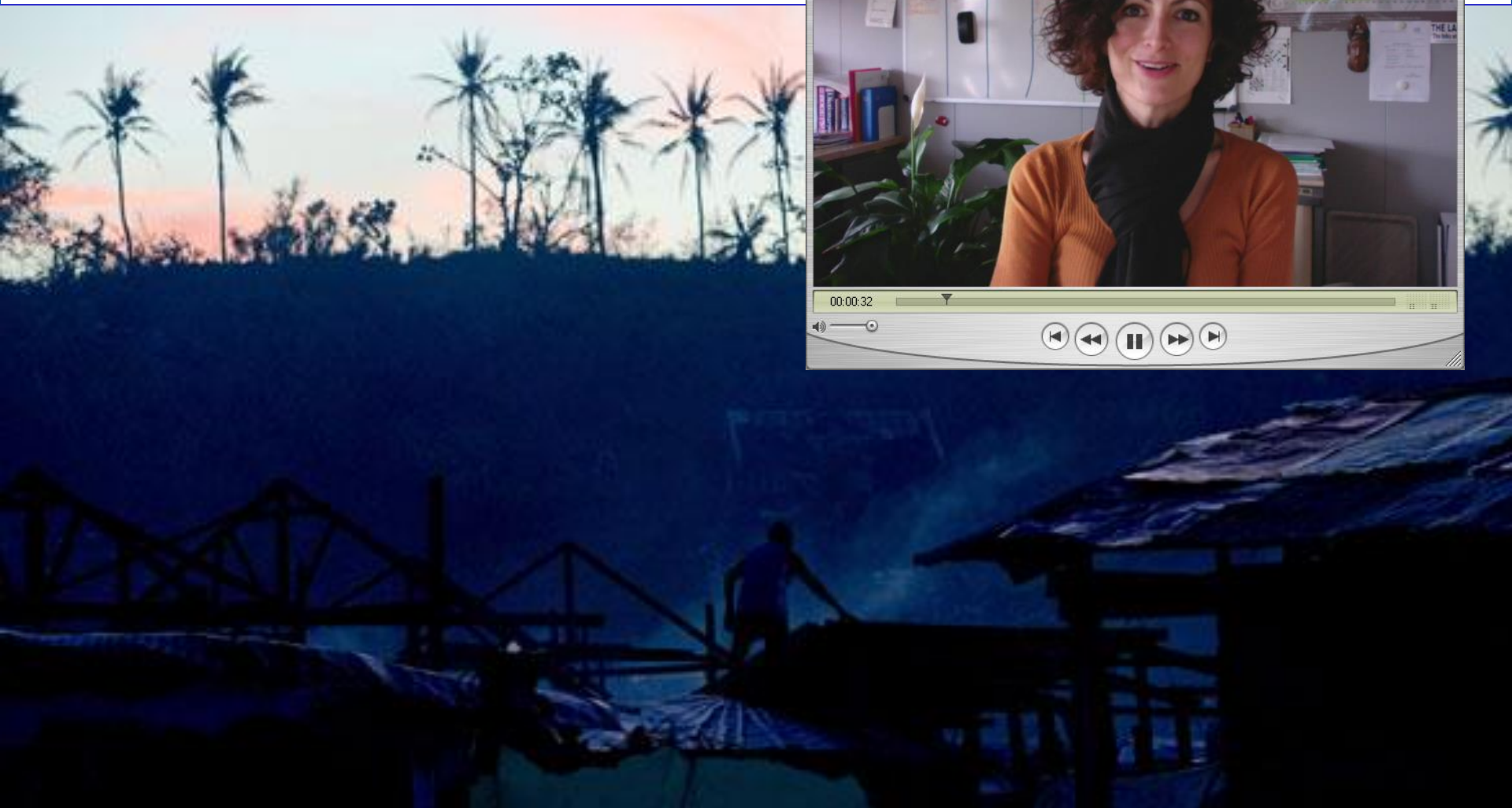


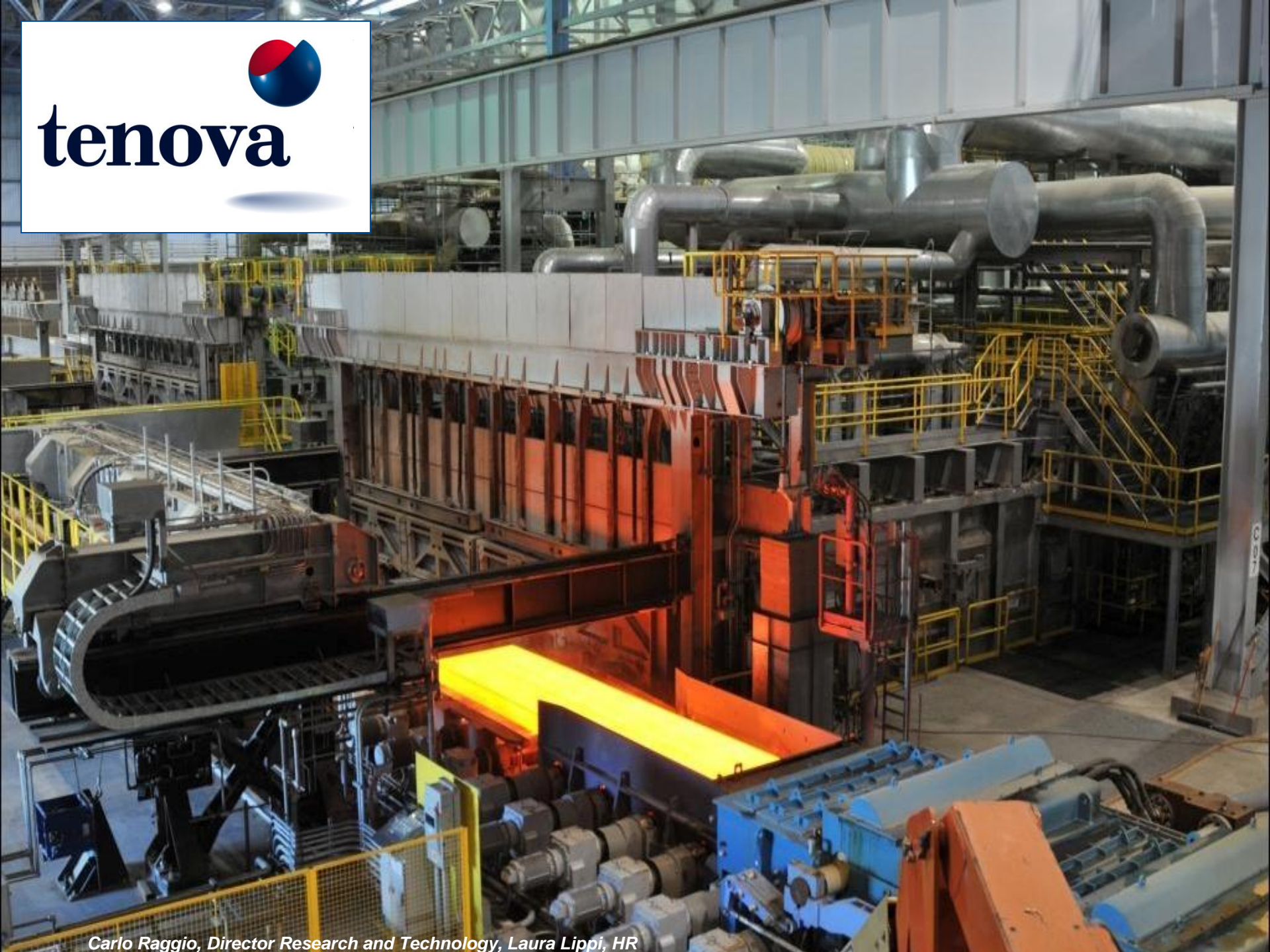
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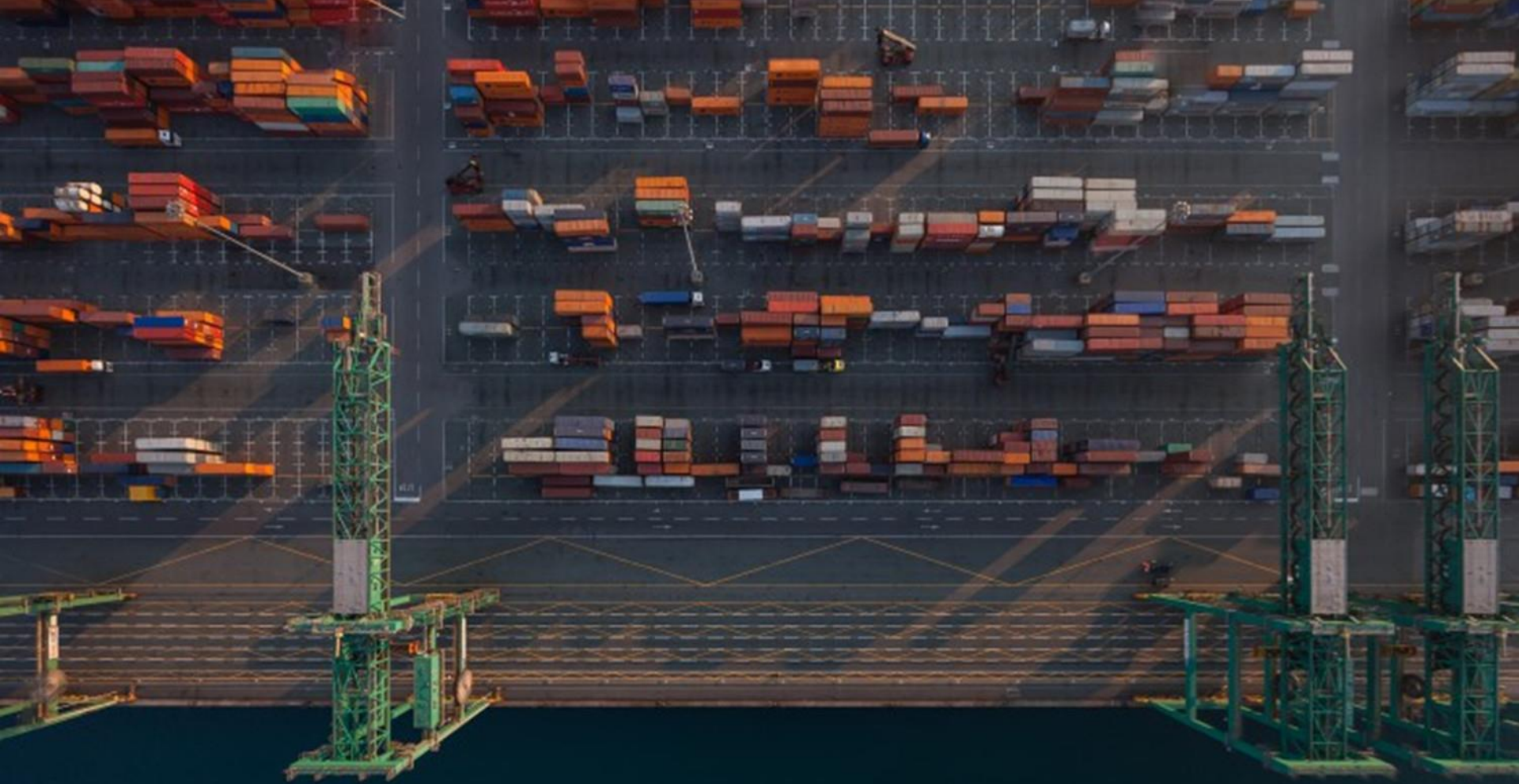
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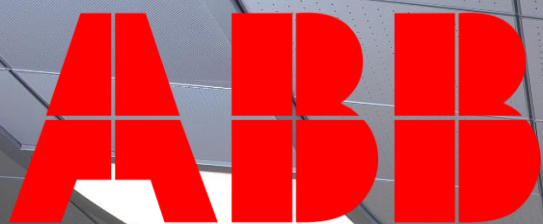
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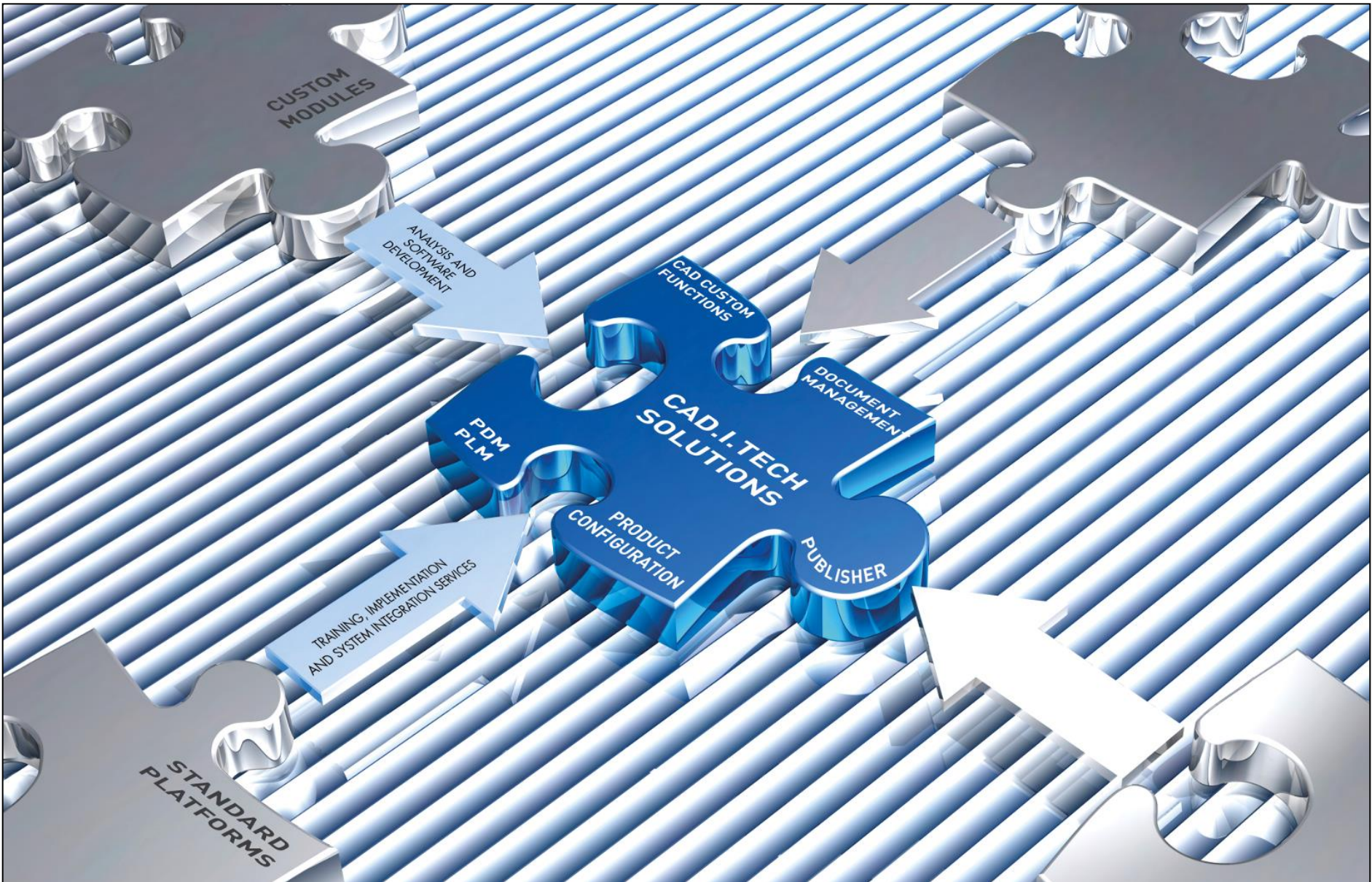
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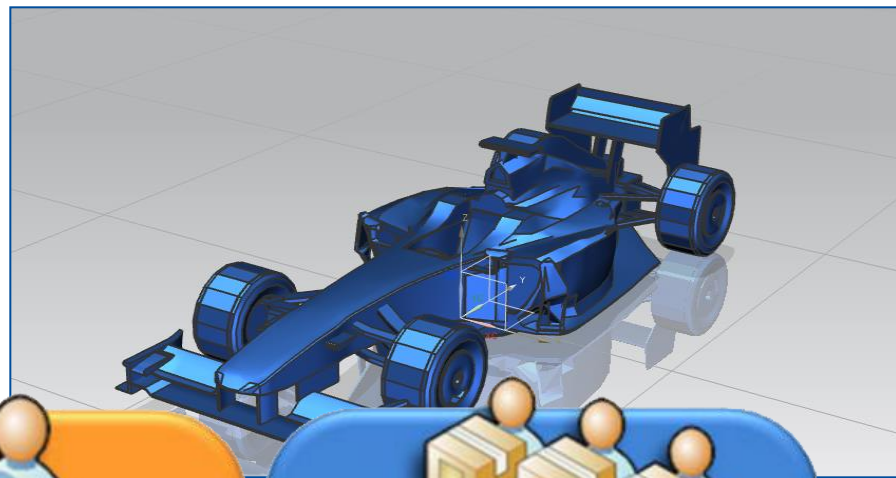




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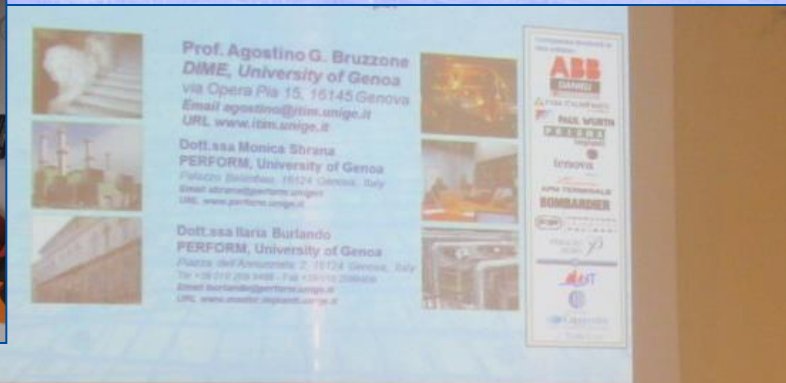


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Questions & Free Discussion...



Aziende che hanno già aderito a questa edizione:



... CAMPUS INTERVIEWS...

Aziende che hanno già aderito a questa edizione:



... and Interviewing

References

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